

Joseph J. Tabacco, Jr. (75484)
Christopher T. Heffelfinger (118058)
James C. Magid (233043)
**BERMAN DEVALERIO PEASE TABACCO
BURT & PUCILLO**
425 California Street, Suite 2100
San Francisco, CA 94104
Telephone: (415) 433-3200
Facsimile: (415) 433-6382

**Co-Lead Class Counsel for Plaintiff John Doe 1
and Individual Class Members, Counsel for
Plaintiff John Doe 2**

Hollis Salzman (HS-5994)
Michael W. Stocker (179083)
Kellie Safar Lerner (KL-0927)
LABATON SUCHAROW LLP
140 Broadway
New York, NY 10005
Telephone: (212) 907-0700
Facsimile: (212) 818-0477

**Co-Lead Class Counsel for Plaintiff Service Employees
International Union Health and Welfare Fund and
Institutional Class Members**

**UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
OAKLAND DIVISION**

IN RE ABBOTT LABORATORIES
NORVIR ANTITRUST LITIGATION

No. C-04-1511 CW

**DECLARATION OF CHRISTOPHER T.
HEFFELFINGER IN SUPPORT OF
PLAINTIFFS' MOTION FOR
PRELIMINARY APPROVAL OF CLASS
ACTION SETTLEMENT**

Date: August 19, 2008

Time: 2:00 p.m.

Ctrm: 2, The Honorable Judge Wilken

[C-04-1511 CW] DECL OF CHRISTOPHER T. HEFFELFINGER IN SUPPORT OF
PLAINTIFFS' MOTION FOR PRELIMINARY APPROVAL OF CLASS ACTION
SETTLEMENT

1 I, CHRISTOPHER T. HEFFELFINGER, declare as follows:

2 1. I am a member in good standing of the Bar of the State of California and of this
3 Court. I am a member of the San Francisco office of Berman DeValerio Pease Tabacco Burt &
4 Pucillo, co-lead class counsel and counsel for Plaintiffs John Doe 1, John Doe 2 and the
5 Individual Class Members. The following statements are based on my personal knowledge and a
6 review of the files in this case and, if called on to do so, I could and would testify competently
7 thereto.

8 2. I make this declaration in support of Plaintiffs' Motion for an Order Granting
9 Preliminary Approval of Class Action Settlement. I discuss, in the following order: (a)
10 background of the case; (b) a summary of the discovery that was taken in this matter before
11 engaging in settlement discussions with Defendant; (c) a summary of the substantive motion
12 practice that has taken place in this matter; (d) issues relating to the good-faith and arms-length
13 negotiations between the parties; (e) the material terms of the Settlement Agreement, and (f)
14 Class Counsels' experience and views about the proposed Settlement.

15 3. Plaintiffs sought relief from the harm which they allege Abbott caused them and
16 the Class as a result of Abbott's leveraging its market power in the Boosted Market (Norvir) in
17 an attempt to monopolize, or to maintain a monopoly in, the market for PIs when they are
18 prescribed together with Norvir as a booster (the "Booster Market"). Plaintiff allege that these
19 unlawful acts took place in the United States, beginning in December 2003 and have continued
20 through the present day (the "Class Period"). True and correct copies of the Consolidated
21 Amended Doe and SEIU Amended Complaints are attached hereto collectively as Exhibits A
22 and B, respectively.

23 **Background**

24 4. The Court's Order Denying Defendant's Renewed Motion on Summary
25 Judgment, dated July 6, 2006, provides a good background overview of the case:

26 Protease inhibitors (PIs) are considered the most potent class of drugs to combat the
27 HIV virus. In 1996, Defendant introduced Norvir as a stand-alone PI with a daily
28 recommended does of 1,200 milligrams (twelve 100-mg capsules a day), priced at
approximately eighteen dollars per day. Norvir is the brand name for a patented

compound called ritonavir.

After Norvir's release, it was discovered that, when used in small quantities with another PI, Norvir would "boost" the anti-viral properties of that PI. Not only did a small dose of Norvir, about 100 to 400 milligrams per day, make other PIs more effective and decrease side effects associated with high doses, but it also slowed down the rate at which HIV developed resistance to the effects of PIs. The use of Norvir as a "booster" has enabled HIV patients to live longer. But the use of Norvir as a booster, and not a stand-alone PI, has also meant that the average daily price of Norvir has plummeted since Norvir was first introduced, because patients need only a small daily dose of Norvir as a booster. By 2003, the average daily price of Norvir was \$1.71.

In 2000, Defendant introduced Kaletra, a pill containing the protease inhibitor lopinavir and Norvir. Although effective and widely used, Kaletra had significant side effects for some patients.

In 2003, two new PIs, Bristol-Myers Squibb's Reyataz and GlaxoSmithKline's Lexiva, were about to be introduced to the market. Studies showed that, when boosted with Norvir, the new PIs were as effective as Kaletra, and were more convenient. In July, 2003, Reyataz was successfully introduced to the market. As a result, Kaletra's market share fell more than Defendant anticipated. The average daily dose of Norvir also fell. Before Reyataz' release, the most common boosting dose of Norvir ranged from 200 milligrams to 400 milligrams a day. Clinical trials, however, showed that a Norvir dose of only 100 milligrams a day effectively boosted Reyataz.

On December 3, 2003, Defendant raised by 400 percent the wholesale price of Norvir. Defendant contends that it raised Norvir's price so that it would be more in line with the drug's enormous clinical value. Plaintiffs contend that the Norvir price increase was an illegal attempt to achieve an anti-competitive purpose in the "boosted market," which Plaintiffs define as the market for those PIs, such as Reyataz, Lexiva and Kaletra, that are prescribed for use with Norvir as a booster. Plaintiffs sued for violations of section 2 of the Sherman Act and California Business and Professions Code section 17200.

A true and correct copy of the Court's Order Denying Summary Judgment, dated July 6, 2006, is attached hereto as Exhibit C.

Discovery and Expert Work

5. Discovery in this matter was extensive and spanned the course of about four years. First, Plaintiffs propounded and reviewed a substantial amount of written discovery. Collectively the Doe and SEIU plaintiffs served eight requests for production of documents, five sets of interrogatories, and two sets of requests for admissions. Second, Plaintiffs reviewed in excess of 500,000 pages of documents produced by Abbott and other non-parties including but not limited to, GlaxoSmithKline and Fleishman Hilliard, as well as many volumes of

depositions, exhibits and testimony produced in the State Attorneys' General investigations of Norvir's price increase.

6. Plaintiffs also deposed over a dozen Abbott witnesses comprised of former Abbott employees, third parties, and medical and economics experts concerning the major issues in this case including market share, whether Abbott had engaged in anticompetitive conduct, and the scope and breadth of Abbott's patents, and how the market was affected by Abbott's conduct.

7. Plaintiffs also retained the services of two testifying experts: (1) Dr. Douglas Greer, an economist, to opine on market definition, monopoly power, Abbott's anticompetitive conduct, antitrust injury (impact), and economic injury; and (2) Dr. Paul A. Volberding, a medical doctor and a member of the faculty of the University of California San Francisco (UCSF) with extensive experience in AIDS care, research and training, to opine on, among other matters, the development and use of drug therapies to treat HIV and AIDS.

Motion Practice

8. The parties have engaged in significant motion practice in this case since the inception of this litigation. The parties fully briefed and argued, and the Court ruled on, Defendant's Fed. R. Civ. P. 12(b)(6) motion to dismiss, Defendant's three summary judgment motions, Plaintiffs' Rule 56(f) motion, Plaintiffs' Cross-Motion for Summary Judgment, and Plaintiff's Class Certification motion, as well as Defendant's motion to reconsider and for leave to file an interlocutory appeal.

Settlement Negotiations

9. Earlier settlement discussions on March 1, 2005, August 2, 2006, and September 26, 2006 had not been successful.

10. On April 17, 2008, the parties participated in a mediation before the Honorable Magistrate Judge Edward A. Infante (Ret.), a well-respected mediator with the Judicial Arbitration and Mediation Services ("JAMS"). The parties submitted detailed mediation briefs discussing all major contested issues in the case to Judge Infante prior to the mediation. The parties were unable to reach an agreement at that time.

11. In mid-June 2008, following the decision by the Court Granting In Part and Denying in Part Abbott's Motion For Summary Judgment And Granting Plaintiffs' Motion for Summary Adjudication of Patent Invalidity (the "5/16/08 Order"), the parties, with the assistance of Judge Infante, renewed their settlement discussions in the context of dispensing with trial. Those discussions floundered. Discussions on this topic resumed in earnest on July 28, 2008 culminating in a Memorandum of Understanding ("MOU"), executed on July 30, 2008.

12. Following execution of the MOU, the parties alerted the Court that an MOU had been executed and communicated the range of the settlement to be a low of \$10 million and a high of \$27.5 million, and, further, that the settlement was conditioned on both the Court and the Ninth Circuit agreeing to certify a specified number of issues based on earlier orders of the Court.

Material Terms of Settlement Agreement

13. The parties then prepared a Settlement Agreement, a copy of which is attached hereto as Exhibit D. The Settlement Agreement provides that the parties will, pursuant to 28 U.S.C. § 1292(b), jointly move for certification of an interlocutory appeal on the following three issues, preceded by an interlocutory paragraph stemming from the Court's rulings on dispositive motions and related orders in this case:

In this case, Plaintiffs have alleged that Abbott's pricing decisions in December 2003 violated the Sherman Act under a monopoly-leveraging theory, and California Unfair Competition Law under Business & Professions Code §§ 17200, et seq., and further, that such conduct unjustly enriched Abbott. Plaintiffs claim that Abbott raised the price of a patented drug (Norvir) by 400% (representing a \$6.84 increase per 100mg daily dose) in one alleged market (the Booster Market) in an effort to create or maintain a monopoly for another Abbott drug known as Kaletra in a separate alleged market (the Boosted Market). Norvir's active ingredient is called "ritonavir." Kaletra is a co-formulated product that includes both ritonavir and a protease inhibitor known as "liponavir." The three proposed interlocutory issues are:

Issue One: Whether, as a matter of law, a plaintiff can establish antitrust injury based on the payment of an increased price for a patented product in the leveraging market, where the plaintiff contends the price increase was designed to maintain or create a monopoly in the leveraged market?

Issue Two: Whether, as a matter of law, a plaintiff can potentially establish monopoly power – in a case where the defendant allegedly used exclusionary pricing to slow a market share decline – where some existing competitors have

increased both their market share and prices since the challenged pricing decision?

Issue Three: Whether the Ninth Circuit's decision in *Cascade Health Solutions v. Peacehealth*, 515 F.3d 883 (9th Cir. 2008), mandates judgment against a monopoly leveraging claim based on unilateral pricing conduct where there is no allegation of below cost pricing?

14. The Settlement Agreement is contingent on the Court's certification of all three issues for a Section 1292 appeal, the Ninth Circuit's acceptance of at least two of these issues, and final approval by the Court.

15. Abbott will be entitled to final judgment, with prejudice, on all individual and class-wide claims in the case if Abbott prevails on appeal (as defined below).

16. For Abbott to prevail on appeal, the Ninth Circuit must accept the substance of Abbott's position on at least one of the issues accepted by the Ninth Circuit on appeal. For example:

1. For Issue One, Abbott will be deemed the Prevailing Party if the Ninth Circuit holds, in substance, that Plaintiffs cannot establish antitrust injury under the law based on the price increase for Norvir;
2. For Issue Two, Abbott will be deemed the Prevailing Party if the Ninth Circuit holds that under the appropriate legal standard Plaintiffs cannot establish monopoly power under the circumstances of this case;
3. For Issue Three, Abbott will be deemed the Prevailing Party if the Ninth Circuit holds that a showing of below-cost pricing is necessary for the type of Sherman Act claims alleged in this case; and
4. Abbott will also be deemed a Partially-Prevailing Party if, without reaching a decision falling within (1), (2) or (3), the Ninth Circuit reverses or vacates any challenged ruling or order by the Court and remands any matter or issue to the Court for reconsideration or further review based upon a legal or factual standard enunciated by the Ninth Circuit that differs from any standard applied by the Court.¹

17. The final decision from the Ninth Circuit, including any rehearing decision, will determine whether Abbott is the Prevailing Party. To the extent Abbott does not prevail or partially prevails based on the criteria set forth above, Plaintiffs will be deemed the Prevailing Party.

¹ In this circumstance, Abbott will pay one-fourth of the Final Payment amount to be distributed in the same manner as detailed below.

1 18. If the Ninth Circuit accepts at least two issues for interlocutory appeal (or only
2 one issue and Abbott declines to terminate the Settlement Agreement), Abbott will, within 10
3 business days of the Ninth Circuit's order, provide a non-refundable payment to the Class in the
4 sum of \$10 million (the "Initial Payment"). The Initial Payment (net of Court-authorized
5 deductions for attorneys' fees, costs and incentive awards) shall be distributed at the conclusion
6 of the appellate process under the Settlement Agreement, on a *cy pres* basis, according to
7 Exhibit C to the proposed Settlement Agreement.

8 19. If Plaintiffs are the Prevailing Party on appeal, Abbott will pay an additional
9 \$17.5 million (the "Final Payment"), for a total of \$27.5 million. The allocation of the Initial
10 (\$10 million) and Final Payment (\$17.5 million), net of any Court-authorized deductions for
11 attorneys' fees, costs and incentive awards, is as follows: (1) 70% will be distributed on a *cy pres*
12 basis; and (2) 30% will be allocated to Settlement Class Members who are consumers and Third
13 Party Payors located in California who file valid and timely claims.

14 20. The Settlement Agreement releases any claims, demands, actions, causes of
15 action or liability of any nature, whether known or unknown, derivative or direct, suspected or
16 unsuspected, accrued or unaccrued, asserted or unasserted, whether in law or in equity,
17 including, without limitation, claims which have been asserted or could have been asserted in the
18 Action, or any litigation against Abbott arising out of the matters alleged in the Action that any
19 Releasor (defined as any Plaintiff or Class Members) now has, ever had, could have had or may
20 have had as of the date this Settlement Agreement is executed (whether or not such Releasor
21 objects to settlement and whether or not he/she or it makes a claim upon or participates in the
22 Settlement Fund, whether directly, representatively, derivatively or in any other capacity), and
23 that all Abbott shall be forever released and discharged from any and all liability in respect of the
24 Released Claims. Notwithstanding the above, no claims alleging damages and/or seeking non-
25 monetary relief cause by the failure of Norvir to be safe and/or effective or alleging other
26 conduct not related to, or arising from, claims of the type alleged or argued in the Action,
27 including, without limitation, claims asserted in the Direct Actions, personal injury claims,
28

1 product defect claims, securities claims, breach of contract claims, breach of warranty claims,
2 negligence claims, tort claims, are Released Claims.

3 21. Abbott retains the right to terminate the Settlement Agreement if: (1) the Court
4 does not grant preliminary approval of the Settlement Agreement; (2) the Ninth Circuit does not
5 accept at least two issues for a Section 1292 interlocutory appeal; or (3) the Court or the Ninth
6 Circuit materially modifies one or more of the three proposed issues for appeal.

7 22. The Settlement Agreement terminates automatically if the Court does not agree to
8 certify all three issues for a Section 1292 interlocutory appeal.

9 23. If Abbott elects to terminate the Settlement, it must do so in writing within seven
10 (7) business days of the date of the relevant court order. In that event, the appeal will be
11 voluntarily dismissed and Abbott will have no obligation to make any payments under the
12 Settlement Agreement. The parties will also promptly ask the Court to reset the date for trial on
13 the next available trial date convenient to the Court, on the basis of the pretrial proceedings that
14 have already occurred.

15 **Class Counsels' Views**

16 24. As part of its Class Certification Order, the Court appointed the law firms of
17 Berman DeValerio Pease Tabacco Burt & Pucillo ("Berman DeValerio") as counsel for the Class
18 for the subclass of individual members; and the appointed the law firm of Labaton Sucharow &
19 Rudoff, LLP (currently, Labaton Sucharow, LLP) ("Labaton") as counsel for the Class and for
20 the subclass of the institutional class members.

21 25. The Berman firm has extensive experience in prosecuting and resolving antitrust
22 and class action cases. I am aware of the reputation of the Labaton firm and understand that this
23 firm similarly has significant antitrust and class action experience.

24 26. In my view and the collective view of Class Counsel, the settlement is fair,
25 reasonable and adequate, when taking into consideration the strengths and weaknesses of the
26 claims and defenses, the evidence, and the continued risks of litigation.

27 27. As described above, the Settlement consists of a low/high of \$10 million or \$27.5
28

1 million depending on the ultimate disposition of the appellate issues identified above. If simply
2 the low-end of \$10 million is achieved, then these funds after payment of court-authorized fees
3 and costs will be distributed on a *cy pres* basis according to Schedule C of the proposed
4 Settlement Agreement. If, however, the high end of \$27.5 million is achieved, then following the
5 payment of court-authorized fees, costs, and incentive awards to the named Class
6 Representatives, the funds shall be allocated as follows: (1) 70% will be distributed on a *cy pres*
7 basis; and (2) 30% will be allocated to Settlement Class Members who are consumers and TPPs
8 located in California who file valid and timely claims.

9 **Class Representatives' Views**

10 28. In connection with the settlement negotiations, Class Counsel acted in the best
11 interests of the class as a whole.

12 29. I have discussed the Settlement with both Doe 1 and Allen Thornell. I am
13 informed and believe that counsel for SEIU similarly discussed the Settlement and its terms with
14 representatives of the SEIU. The Class Representatives supported Class Counsel's
15 recommendation to enter into the Settlement Agreement.

16 30. Consistent with the Settlement Agreement, Class Counsel will make a request to
17 the Court for an award of incentive payments to the Class Representatives in an amount to be
18 determined by the Court.

19 I declare under penalty of perjury under the laws of the State of California that the
20 foregoing is true and correct.

21 Executed at San Francisco, California, on August 13, 2008.

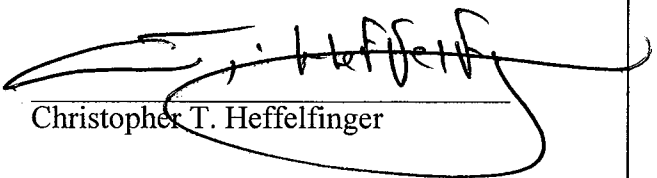
22
23 
24 Christopher T. Heffelfinger
25
26
27
28

EXHIBIT A

Joseph J. Tabacco, Jr. (75484)
Sharon T. Maier (144910)
Michael W. Stocker (179083)
BERMAN DeVALERIO PEASE
TABACCO BURT & PUCILLO
425 California Street, Suite 2025
San Francisco, CA 94104
Telephone: (415) 433-3200
Facsimile: (415) 433-6382

Attorneys for Plaintiffs John Doe 1 and John Doe 2

UNITED STATES DISTRICT COURT
FOR NORTHERN DISTRICT OF CALIFORNIA

JOHN DOE 1 and JOHN DOE 2, on Behalf of
Themselves and All Other Persons Similarly Situated,

Plaintiffs,

v.

ABBOTT LABORATORIES,

Defendant.

Case No.

**FIRST AMENDED CLASS
ACTION COMPLAINT**

JURY TRIAL DEMANDED

INTRODUCTION

1. Plaintiffs John Doe 1 and John Doe 2, on behalf of themselves and all others similarly situated, bring this action against Abbott Laboratories ("Abbott," "Defendant," or the "Company") for injunctive relief under the antitrust laws of the United States and for such other relief as appropriate under California Business and Professions Code Section 17200, *et seq.*, and common law.

JURISDICTION AND VENUE

2. This Court has jurisdiction over this action pursuant to 28 U.S.C. §§ 1331 and 1337 and by Section 4 of the Clayton Act, 15 U.S.C. § 15(a). This Court has supplemental jurisdiction

1 over the state law and common law claims pursuant to 28 U.S.C. § 1367.

2 3. Defendant transacts business, maintains offices, or is found within the state of
3 California. The interstate commerce described in this First Amended Complaint is carried on, in
4 part, within this District. Venue is proper in this District pursuant to the provisions of 15 U.S.C.
5 §§ 22 and 28 U.S.C. § 1391.

6 **PLAINTIFFS**

7 4. Plaintiff John Doe 1 is a citizen of the state of California, residing in the City and
8 County of San Francisco. John Doe 1 has sued using a pseudonym to protect his privacy. John
9 Doe 1 purchased Norvir for use as a booster to a protease inhibitor after December 3, 2003 and
10 was thus injured as a result of Abbott's alleged violations.

11 5. Plaintiff John Doe 2 is a citizen of the state of Georgia, residing in Cobb County.
12 John Doe 2 has sued using a pseudonym to protect his privacy. John Doe 2 purchased Norvir for
13 use as a booster to a protease inhibitor after December 3, 2003 and was thus injured as a result of
14 Abbott's alleged violations.

15 **DEFENDANT**

16 6. Abbott is a corporation organized, existing, and doing business under the laws of
17 the state of Illinois. Its office and principal place of business is located at 100 Abbott Park Road,
18 Abbott Park, Illinois 60064. Abbott is engaged principally in the development, manufacture, and
19 sale of pharmaceuticals and health care products and services. Abbott had sales of \$19.3 billion in
20 2003, of which \$4.3 billion was attributable to its anti-viral pharmaceuticals. Abbott operates in
21 130 countries and has facilities in 14 states, including at least 3 in this District.

22 **TRADE AND COMMERCE**

23 7. During the Class Period defined below, Abbott marketed and sold its HIV drug
24 Norvir in a continuous stream of commerce to customers located in states other than Illinois,
25 where it resides. Abbott also marketed and sold its HIV drug Kaletra in a continuous stream of
26 commerce to customers located in states other than Illinois, where it resides.

27 8. Abbott's business activities that are the subject of this First Amended Complaint
28 were in the flow of, and substantially affected, interstate trade and commerce. Abbott frequently

1 used interstate transportation and communication in connection with the marketing and sale of
2 these pharmaceuticals.

3 FACTUAL BACKGROUND

4 9. Abbott has participated in HIV research since the early years of the epidemic. In
5 1985, the Company developed the first licensed test for HIV antibodies in the blood and remains a
6 leader in HIV diagnostics and treatments.

7 10. Abbott is one of several pharmaceutical companies making protease inhibitors
8 ("PIs"). PIs are considered the most powerful weapons to date against HIV. This class of drugs
9 works by blocking the action of protease, an enzyme needed for HIV to reproduce and infect other
10 cells.

11 11. There are a number of PIs currently on the market, including:

12 a. Invirase (saquinavir), manufactured by Roche Laboratories, approved by the
13 Food and Drug Administration in December 1995;

14 b. Crixivan (indinavir), manufactured by Merck, approved March 1996;

15 c. Norvir (ritonavir), manufactured by Abbott, approved March 1996;

16 d. Viracept (nelfinavir), manufactured by Agouron Pharmaceuticals, approved
17 March 1997;

18 e. Fortovase (a saquinavir reformulation), manufactured by Roche
19 Laboratories, approved November 1997;

20 f. Agenerase (amprenavir), manufactured by GlaxoSmithKline, approved
21 April 1999;

22 g. Kaletra (the PI lopinavir boosted by ritonavir), manufactured by Abbott,
23 approved September 2000;

24 h. Reyataz (atazanavir), manufactured by Bristol-Myers Squibb, approved
25 June, 2003; and

26 i. Lexiva (fosamprenavir), manufactured by GlaxoSmithKline, approved
27 October 2003.

28 12. Each of these PIs, like any anti-HIV drug, will eventually lose efficacy as the virus

1 develops resistance to it. When such resistance occurs, the failed PI must be replaced with another
2 PI that is able to overcome the virus' resistance. Because successive PI regimens must be used in a
3 sequence carefully calibrated to reflect the virus' evolving mutations in individual patients,
4 preserving a maximum number of PI treatment options for physicians to choose from is of
5 paramount importance to the survival of people with HIV.

6 13. Norvir is a drug patented, produced, distributed, and sold by Abbott. Abbott
7 developed Norvir with the assistance of a National Institutes of Health grant and spent only about
8 \$15 million of its own funds on pre-approval clinical trials for the drug. Abbott is the sole maker
9 of Norvir, and there are no generics or functionally equivalent formulations on the market. By the
10 end of 2001, Norvir had generated cumulative sales for Abbott of more than \$1 billion (more than
11 sixty times the estimated cost of its pre-approval outlays). Securities analysts have estimated that,
12 even without the price increase that is the subject of this First Amended Complaint, Norvir would
13 generate more than \$2 billion for Abbott over the next ten years.

14 14. Norvir was originally developed as a PI and was approved for use as a stand-alone
15 drug or for use in combination with other PIs in March 1996. Serious side effects prevented
16 Norvir from ever being successfully marketed as a PI. However, small doses of the drug were
17 found to dramatically improve blood levels of other PIs, decreasing the side effects associated
18 with those drugs and "boosting" the antiviral effect of PIs against even resistant strains of HIV.
19 For such boosting purposes, there is no substitute for Norvir. The "Booster Market" thus consists
20 of the market for Norvir, while the "Boosted Market" consists of the market for PIs only when
21 they are prescribed together with Norvir as a booster. Other advantages of Norvir-boosted PI
22 regimens over regimens without Norvir include convenience in terms of pill burden and reduction
23 of food restrictions for patients, both important factors in ensuring adherence to antiretroviral
24 therapy.

25 15. Perhaps even more importantly, recent research has shown significant benefit for
26 the use of boosted PI regimens, especially for patients who experience failure of treatment
27 _____
28

1 regimens combining PIs with other anti-HIV drugs. Such treatment failures are marked by the
2 emergence of drug-resistant mutations that limit the benefit of other drugs in the future, because of
3 cross-resistance between HIV medications. When patients experience failure of initial boosted PI
4 regimens, there is no evidence of PI resistance and, moreover, there is less resistance to the other
5 drugs in the regimen. Hence, by using Norvir to boost PI regimens, physicians can maximize the
6 treatment options remaining for the patients experiencing treatment failure.

7 16. In addition to Norvir, Abbott also markets its own Norvir-boosted PI, Kaletra.
8 Kaletra consists of Abbott's PI lopinavir, combined in pill form with Norvir as a boosting agent.
9 Kaletra has significant side effects, however, most notably hyperlipidemia, rendering patients
10 significantly more vulnerable to heart attacks and strokes.

11 17. Prescriptions for Kaletra had steadily risen since its September 2000 introduction,
12 and by June 2003, new prescriptions and total sales of the drug had reached an all-time high,
13 securing Kaletra an approximate 75% share of the Boosted Market. However, Kaletra's
14 domination of the Boosted Market was about to be seriously threatened.

15 18. With the June 2003 introduction of Bristol-Myers Squibb's competing PI, Reyataz,
16 a new PI boosted by Norvir, Kaletra's share of new PI prescriptions began a precipitous decline.
17 By October 2003, the press reported that Kaletra had "topped out." Furthermore, Kaletra
18 prescriptions, as a proportion of the Boosted Market, began to plummet in the two months
19 following the introduction of Reyataz. To make matters worse, October 2003 saw
20 GlaxoSmithKline introduction of Lexiva, another PI boosted by Norvir. Both Reyataz and Lexiva
21 began to make made steady inroads against Kaletra's boosted PI market share.

22 19. Abbott acted quickly to stanch these losses and maintain its dominant position in
23 the Boosted Market. On December 3, 2003, barely five weeks after the release of
24 GlaxoSmithKline's Lexiva and more than seven years after Norvir's introduction into the market,
25 Abbott abruptly announced that it was raising the wholesale price of Norvir from \$205.74 to
26 \$1,028.71 for 120 100 mg capsules – an increase of approximately 478%.

27 20. By means of this staggering price hike, Abbott added drastically to the cost of
28 regimens using Norvir to boost competing PIs. The annual cost of the Norvir needed to boost

1 these drugs increased by \$6,258 per year for PIs such as Lexiva requiring twice-daily doses of
2 Norvir. For Tipranovir, a PI currently in development by Boehringer-Ingelheim, the optimal
3 Norvir booster dose would increase by more than \$12,000 per year.

4 21. In a *coup de grace* against competitors' PIs, Abbott did not raise the price of the
5 Norvir used in its own Kaletra. As a result, Kaletra became the least expensive boosted regimen
6 in the Boosted Market. By leveraging its power in the Booster Market, Abbott unlawfully
7 maintained or extended its monopoly in the Boosted Market.

8 22. Abbott's actions also had a chilling effect on the research efforts of competitors
9 such as Boehringer-Ingelheim that seeks to develop future generations of PIs and is heavily reliant
10 on Norvir's boosting properties. As one pharmaceutical company research scientist recently stated
11 in the press, "[w]hy bother investing in these areas if Abbott has effectively priced you out of the
12 market in the US?" The same scientist suggests that, by pricing others out of the market, Abbott
13 will effectively shape the research evidence base in such a way as to ensure that all roads lead to
14 its products.

15 23. Abbott's monopolistic intentions were immediately apparent to an outraged public.
16 The Attorneys General of Illinois and New York launched investigations into the price increase.
17 The Illinois Attorney General stated in a February 6, 2004 press release:

18 Critics of this price jump by the suburban Chicago-based drug giant say the increase
19 is aimed at undercutting competitors' products and helping Abbott gain a larger
20 market share for its new combination of all-Abbott drugs to suppress HIV. In the
21 past, Abbott's Norvir has been combined with other drug companies' products in
HIV suppression "cocktail" combinations.

22 24. Physicians prescribing PIs overwhelmingly agree with the fears expressed in the
23 Illinois Attorney General's statement. The Organization of HIV Healthcare Providers,
24 representing physicians collectively treating approximately 85,000 patients with HIV, stated in a
25 January 20, 2004 letter to Abbott that in hiking Norvir's price Abbott was "taking advantage of a
26 monopolistic situation, where [its] product is the only effective protease inhibitor boosting agent."

27 25. The effects of Abbott's anticompetitive activities are already being felt by an
28 extraordinarily vulnerable population. At least one hospital that has already revised its formulary —

the list of preferred drugs that physicians may use — because of cost, to give preference to Kaletra and restrict physicians' options to use other drugs.

RELEVANT MARKETS

26. All but one of the protease inhibitors currently prescribed for the treatment of HIV benefit from the use of Norvir as a "booster" in order to maximize the blood levels of the drug and minimize toxic side effects. Indeed, many public health assistance programs *require* the use of Norvir as the booster for a PI regimen. Abbott has virtually a 100% share of the multimillion-dollar Booster Market in the United States

27. The Boosted Market consists of the market for PIs only when prescribed together with Norvir as a booster. Many of the PIs currently in use and all PIs in clinical trials are used and prescribed together with Norvir as a booster. Abbott's Norvir-boosted PI product, Kaletra, is sold in this Boosted Market.

28. The United States is the geographical market.

CLASS ACTION ALLEGATIONS

29. Plaintiffs bring this action on their own behalf and as a class action under the provisions of Rule 23(a), (b)(2), and (b)(3) of the Federal Rules of Civil Procedure on behalf of the following class:

All persons or entities (excluding Abbott, its parents, subsidiaries, and affiliates, and governmental entities) who purchased Norvir indirectly as a booster to other PIs and who paid all or part of the increased cost of Norvir, from December 3, 2003 to the present (the "Class Period").

30. Plaintiffs do not know the exact number of class members. Due to the nature of the trade and commerce involved, however, Plaintiffs believe that the class members are sufficiently numerous and geographically dispersed throughout the United States that joinder of all class members is impracticable.

31. Except as to the amount of individual damages each class member has sustained, all relevant questions of fact and law are common to the class, including, but not limited to, the following:

a. Whether Abbott unlawfully attempted to monopolize the Boosted Market

during the Class Period;

b. Whether Abbott engaged in anticompetitive conduct in order to leverage its monopoly in the Booster Market to obtain, maintain, or extend an undue monopoly in the Booster Market;

c. Whether the geographic market for both protease inhibitor boosters and boosted protease inhibitors is the United States;

d. Whether the product market in which Abbott has a monopoly is the Booster Market;

e. Whether the product market Abbott was attempting to monopolize is the Boosted Market;

f. Whether Abbott intended to monopolize the Boosted Market or to maintain or extend an existing monopoly on the Boosted Market;

g. Whether there was a dangerous probability that Abbott would succeed in monopolizing the Boosted Market;

h. Whether Abbott had pro-competitive reasons for its conduct;

i. The effects of Abbott's attempted monopolization on prices of boosted protease inhibitors; and

j. The appropriate measure of damages sustained by Plaintiffs and class members.

32. Plaintiffs are members of the class, and Plaintiffs' claims are typical of the claims of other class members. Plaintiffs will fairly and adequately protect the interests of the class. Plaintiffs' interests are coincident with, and not antagonistic to, those of other class members. In addition, Plaintiffs are represented by counsel who are competent and experienced in the prosecution of antitrust class action litigation.

33. The prosecution of separate actions by individual class members would create a risk of inconsistent or varying adjudications, establishing incompatible standards of conduct for Abbott.

34. The questions of law and fact common to class members predominate over any

1 questions affecting only individual members, including legal and factual issues relating to liability
2 and damages.

3 35. A class action is superior to other methods available for the fair and efficient
4 adjudication of this controversy. Treatment as a class action will permit a large number of
5 similarly situated persons or entities to adjudicate their common claims in a single forum
6 simultaneously, efficiently, and without the duplication of effort and expense that numerous
7 individual actions would engender. Class treatment will also permit the adjudication of claims by
8 many class members who could not afford individually to litigate an antitrust claim such as is
9 asserted in this First Amended Complaint. This action likely presents no difficulties in
10 management that would preclude its maintenance as a class action. Finally, the class is readily
11 ascertainable.

12 **FIRST CAUSE OF ACTION**
13 **Sherman Act § 2 (15 U.S.C. § 2)**

14 36. Plaintiffs incorporate allegations set forth above, as if fully stated here.

15 37. At all relevant times, Abbott possessed a monopoly in the Booster Market.

16 38. The Booster Market and the Boosted Market constitute separate, relevant product
17 markets.

18 39. Abbott possessed and acted with specific intent to achieve an anticompetitive
19 purpose, including the intent to eliminate competitors from the Boosted Market and to unlawfully
20 maintain its monopoly in the Boosted Market.

21 40. Abbott engaged in one or more of the predatory or anticompetitive acts alleged in
22 this First Amended Complaint

23 41. There is a dangerous probability that Abbott will be successful in achieving or in
24 unlawfully maintaining a monopoly in the Boosted Market.

25 42. There is no pro-competitive justification for Abbott's actions.

26 43. Abbott acted with an anticompetitive purpose resulting in an anticompetitive effect.

27 44. Abbott's acts and conduct were committed for the following purposes:

28 a. to eliminate competitors from the Boosted Market;

b. to chill the development of potentially competing PIs that require a booster such as Norvir; and

c. to unlawfully maintain a monopoly in, or attempt to monopolize, the Boosted Market.

45. These acts by Abbott have restrained or prevented competition and threaten and continue to restrain and prevent competition.

46. Plaintiffs and class members have been injured in their business or property by reason of Abbott's antitrust violations. Their injury consists of being forced to pay higher prices for Norvir, which is an essential element of their HIV treatment, than would otherwise occur in a fair and competitive market. Those injuries are of the type the antitrust laws were designed to prevent and flow from that which makes Abbott's conduct unlawful.

47. As a consequence, Plaintiffs are entitled to a permanent injunction, restraining Abbott from engaging in additional anticompetitive conduct, to judgment pursuant to 15 U.S.C. § 15, and to recover the costs and expenses of this action, including reasonable attorneys' fees.

SECOND CAUSE OF ACTION

(Fraudulent, Unfair, and Deceptive Business Practices)

(California Business and Professions Code § 17200, et seq.)

48. Plaintiffs incorporate allegations set forth above, as if fully stated here. This cause of action is brought on behalf of propounded class members who reside in the state of California.

49. Beginning on a date unknown to Plaintiffs but at least as early as December 2003 and continuing up to and including the date of the filing of this First Amended Complaint, Abbott committed and continues to commit acts of unfair competition as defined by California Business and Professions Code § 17200, et seq., by engaging in the acts and practices alleged above.

50. The acts, omissions, and practices alleged in this First Amended Complaint constitute a continuous course of unfair, unlawful, and/or fraudulent business practices within the meaning of California Business and Professions Code § 17200, et seq., including but in no way limited to the following:

a. The violations of Section 2 of the Sherman Act set forth above; and

b. Other unfair, unconscionable, misleading, or fraudulent conduct as alleged above.

51. Plaintiffs and each class member are entitled to full restitution and/or disgorgement of all revenues, earnings, profits, compensation, and benefits obtained by Abbott as a result of the alleged unfair or unlawful business practices.

52. The illegal conduct alleged in this First Amended Complaint is continuing, and there is no indication that Abbott will not continue this conduct into the future.

53. Abbott's unlawful and unfair business practices have injured, and present a continuing threat of injury, to members of the public in that Abbott's conduct has restrained competition and has caused and continues to cause Plaintiffs and class members to pay supra-competitive and artificially inflated prices for Norvir.

54. As alleged in this First Amended Complaint, Abbott has been unjustly enriched as a result of its wrongful conduct and by its unfair competition.

55. For that reason, Plaintiffs and class members are entitled to equitable relief including restitution and/or disgorgement of all revenues, earnings, compensation, profits, and benefits obtained as a result of those business practices, as provided under California Business and Professions Code §§ 17203 and 17204.

THIRD CAUSE OF ACTION **(Unjust Enrichment)**

56. Plaintiffs incorporate allegations set forth above, as if fully stated here.

57. Abbott benefited from its unlawful acts through the receipt of overpayments by Plaintiffs and other class members. It would be inequitable for Abbott to be permitted to retain the benefit of the overpayments, which were conferred by Plaintiffs and class members.

58. Plaintiff and class members are entitled to the establishment of a constructive trust consisting of the benefit to Abbott of such overpayments from which Plaintiffs and class members may make claims on a pro-rata basis for restitution.

PRAYER FOR RELIEF

WHEREFORE, Plaintiffs pray:

1 1. That this action be declared a class action under Rule 23 of the Federal Rules of
2 Civil Procedure;

3 2. That Abbott's conduct be declared a violation of Section 2 of the Sherman Act, the
4 California Unfair Business Practices Act, and common law as alleged in this First Amended
5 Complaint;

6 3. That injunctive relief be ordered, preventing and restraining Abbott and all persons
7 acting on its behalf from further engaging in the unlawful acts alleged in this First Amended
8 Complaint;

9 4. That Plaintiffs and class members be awarded restitution and or disgorgement of all
10 revenues, profits, and benefits obtained as a result of Abbott's conduct;

11 5. That the Court establish a constructive trust consisting of any benefit obtained by
12 Abbott as a result of its conduct, from which Plaintiffs may make claims for restitution;

13 6. That Plaintiffs and class members be awarded costs, interest, expenses, and
14 reasonable attorneys' and experts' fees incurred in connection with this action; and

15 7. Such further relief as this Court deems necessary and appropriate.

16 **JURY DEMAND**

17 Pursuant to Rule 38(b) of the Federal Rules of Civil Procedure, Plaintiffs hereby
18 respectfully demand a trial by jury.

19 DATED: June 10, 2004

**BERMAN DEVALERIO PEASE
TABACCO BURT & PUCILLO**

21 By: /s/Sharon T. Maier

22 Sharon T. Maier

23 Joseph J. Tabacco, Jr.

24 Michael W. Stocker

425 California Street, Ste. 2100

San Francisco, California 94104

25 Telephone: 415 433-3200

26 Fax: 415 433-6382

1 R. Scott Palmer
2 **Berman DeValerio Pease Tabacco Burt &**
3 **Pucillo**
4 515 North Flager Drive
5 Suite 1701
6 West Palm Beach, Florida 33401
7 Telephone: 561 835-9400
8 Fax: 561 835-0322

9 Peter A. Pease
10 Kathleen Donovan-Maher
11 **Berman DeValerio Pease Tabacco Burt &**
12 **Pucillo**
13 One Liberty Square
14 Boston, Massachusetts 02109
15 Telephone: 671 524-8300
16 Fax: 617 542-1194
17
18
19
20
21
22
23
24
25
26
27
28

CERTIFICATE OF SERVICE

The above signed person hereby certifies that on date indicated in the attached pleading, I filed the attached pleading on behalf of Plaintiffs and made service on counsel of record in this matter by making an electronic filing with the Clerk of Court, using the CM/ECF system which will send notification of such filing(s) to the following persons:

Gail Susan Greenwood ggreenwood@winston.com,

Sharon T. Maier smaier@bermanesq.com

Michael Walter Stocker mstocker@bermanesq.com,

Joseph J. Tabacco jtabacco@bermanesq.com

EXHIBIT B

1 HAGENS BERMAN LLP
 2 ELAINE T. BYSZEWSKI (SBN 222304)
 3 700 South Flower Street, Suite 2940
 4 Los Angeles, CA 90017-4101
 5 Telephone: (213) 330-7150
 6 Facsimile: (213) 330-7152

7 Steve W. Berman (WSBA No. 12536)
 8 HAGENS BERMAN LLP
 9 1301 Fifth Avenue, Suite 2900
 10 Seattle, WA 98101
 11 Telephone: (206) 623-7292
 12 Facsimile: (206) 623-0594

13 David S. Nalven (MA No. 547220)
 14 HAGENS BERMAN LLP
 15 One Main Street, 4th Floor
 16 Cambridge, MA 02141
 17 Telephone: (617) 482-370
 18 Facsimile: (617) 482-3003

19 [Additional counsel appear on signature page.]

20 Attorneys for Plaintiff Service Employees
 21 International Union Health and Welfare Fund

22 UNITED STATES DISTRICT COURT
 23 FOR THE NORTHERN DISTRICT OF CALIFORNIA

24 SAN FRANCISCO DIVISION

25 SERVICE EMPLOYEES INTERNATIONAL
 26 UNION HEALTH AND WELFARE FUND
 27 on Behalf of Itself and All Others Similarly
 28 Situated,

Plaintiff,

vs.

ABBOTT LABORATORIES,

Defendant.

ORIGINAL
 FILED
 04 OCT -4 PM 4:02
 EDWARD W. WIEKING
 CLERK, U.S. DISTRICT COURT
 NORTHERN DISTRICT OF CALIFORNIA

E-filing

WDB

C 04 4203
 Case No.:

CLASS ACTION COMPLAINT

JURY TRIAL DEMANDED

INTRODUCTION

1. Plaintiff, Service Employees International Union Health and Welfare Fund
 ("SEIU Fund"), on behalf of itself and all others similarly situated, brings this action against
 Abbott Laboratories ("Abbott," "Defendant," or the "Company") for injunctive relief under the

CLASS ACTION COMPLAINT

10/04/04

14:48

ACE MESSENGER → 14155466199

NO.149

P06

1 antitrust laws of the United States and for restitution and/or disgorgement under California
2 Business and Professions Code Section 17200, *et seq.*, and common law.

3 JURISDICTION

4
5 2. This Court has federal question subject matter jurisdiction over this action
6 pursuant to 28 U.S.C. §§ 1331 and 1337 and by Section 4 of the Clayton Act, 15 U.S.C. § 15(a).
7 This Court has supplemental jurisdiction over the state law and common law claims pursuant to
8 28 U.S.C. § 1367.

9 VENUE AND INTRADISTRICT ASSIGNMENT

10 3. Defendant transacts business, maintains offices, or is found within the state of
11 California. The interstate commerce described in this Complaint is carried on, in part, within this
12 District. Venue is proper in this District pursuant to the provisions of 15 U.S.C. §§ 22 and 28
13 U.S.C. § 1391. Moreover, the interstate commerce described in this Complaint is carried on, in
14 part, within the county of San Francisco, which is located within the San Francisco Division,
15 pursuant to Local Rule 3-6(d).

16 PLAINTIFFS

17 4. Plaintiff SEIU Fund is a self-funded, multi-employer health and welfare fund
18 organized under ERISA. The SEIU Fund has between 7,000 and 8,000 covered lives and serves
19 members of SEIU local unions, some SEIU local staff and all SEIU international staff in
20 locations throughout the United States. The SEIU Fund is administered by a joint board of
21 trustees with equal numbers of union and employer trustees. The SEIU Fund is a third-party
22 payor which pays all or part of its members' prescription drug costs.

23 DEFENDANT

24
25 5. Abbott is a corporation organized, existing, and doing business under the laws of
26 the state of Illinois. Its office and principal place of business is located at 100 Abbott Park Road,
27 Abbott Park, Illinois 60064. Abbott is engaged principally in the development, manufacture, and
28 sale of pharmaceuticals drugs and health care products and services. Abbott reported total sales

1 of \$19.7 billion in 2003, of which \$4.3 billion was attributable to its anti-viral pharmaceuticals.
2 Abbott operates in 130 countries and has facilities in 14 states, including at least 3 in this
3 District.

TRADE AND COMMERCE

4
5 6. During the Class Period, defined below, Abbott marketed and sold its HIV drug
6 Norvir® in a continuous stream of commerce to customers located throughout the United States.
7 Abbott also marketed and sold its HIV drug Kaletra® in a continuous stream of commerce to
8 customers located throughout the United States.

9 7. Abbott's business activities that are the subject of this Complaint were in the flow
10 of, and substantially affected, interstate trade and commerce. Abbott frequently uses interstate
11 transportation and communication in connection with the marketing and sale of these
12 pharmaceuticals.

FACTUAL BACKGROUND

13
14 8. AIDS is the worst pandemic in history. By the end of 2003, an estimated 16
15 million people died from AIDS and 40 million people were infected with HIV/AIDS worldwide.
16 Each day, more than eight thousand people die worldwide from AIDS and thirteen thousand
17 more contract the deadly virus.

18 9. Abbott has participated in HIV research since the early years of the epidemic. In
19 1985, the Company developed the first licensed test for HIV antibodies in the blood and remains
20 a leader in HIV diagnostics and treatments.

21 10. Abbott is one of several pharmaceutical companies making protease inhibitors
22 ("PIs"). PIs are considered the most powerful weapons to date against HIV. This class of drugs
23 works by blocking new infectious copies of HIV from being released from infected cells.

24 11. There are a number of PIs currently on the market, including:

25 (a) Invirase® (saquinavir), manufactured by Roche Laboratories, approved by
26 the Food and Drug Administration in December 1995;

27 (b) Crixivan® (indinavir), manufactured by Merck, approved March 1995;

28

- 1 (c) Norvir[®] (ritonavir), manufactured by Abbott, approved March 1996;
 2 (d) Viracept[®] (nelfinavir), manufactured by Agouron Pharmaceuticals,
 3 approved March 1997;
 4 (e) Fortovase[®] (a saquinavir reformulation), manufactured by Roche
 5 Laboratories, approved November 1997;
 6 (f) Agenerase[®] (amprenavir), manufactured by GlaxoSmithKline, approved
 7 April 1999;
 8 (g) Kaletra[®] (the PI lopinavir boosted by ritonavir), manufactured by Abbott,
 9 approved September 2000;
 10 (h) Reyataz[®] (atazanavir), manufactured by Bristol-Myers Squibb, approved
 11 June, 2003; and
 12 (i) Lexiva[®] (fosamprenavir), manufactured by GlaxoSmithKline, approved
 13 October 2003.

14 12. Each of these PIs, like any anti-HIV drug, will eventually lose efficacy as the
 15 virus develops resistance to it. When such resistance occurs, the failed PI must be replaced with
 16 another PI that is able to overcome the virus's resistance. Because successive PI regimes must
 17 be used in a sequence carefully calibrated to reflect the virus's evolving mutations in individual
 18 patients, preserving a maximum number of PI treatment options for physicians to choose from is
 19 of paramount importance to the survival of people with HIV.

20 13. Different patients require different combination therapies and medicines
 21 depending on, among other things, whether the patient has developed resistance to some
 22 medications, side effects of a particular medicine, pregnancy, interactions with other drugs and
 23 the effect of drugs on different resulting illnesses. No single PI is directly and completely
 24 interchangeable with any other PI in any particular patient.

25 14. Norvir[®] is a drug patented, produced, distributed, and sold by Abbott. Abbott
 26 developed Norvir[®] with the assistance of a National Institutes of Health grant and spent only
 27 about \$15 million of its own funds on pre-approval clinical trials for the drug. Abbott is the sole
 28

1 maker of Norvir[®], and there are no generics or functionally equivalent formulations on the
2 market. By the end of 2001, Norvir[®] had generated cumulative sales for Abbott of more than \$1
3 billion (more than sixty times the estimated cost of its pre-approval outlays). Securities analysts
4 have estimated that, even without the price increase that is the subject of this Complaint, Norvir[®]
5 would generate more than \$2 billion for Abbott over the next ten years.

6 15. Norvir[®] was originally developed as a PI, and in March of 1996, it was approved
7 for use as a stand-alone drug or for use in combination with other PIs. Serious side effects
8 prevented Norvir[®] from ever being successfully marketed as a PI. However, small doses of the
9 drug were found to dramatically improve blood levels of other PIs, decreasing the side effects
10 associated with those drugs and "boosting" the antiviral effect of other PIs against even resistant
11 strains of HIV. For such boosting purposes, there is no substitute for Norvir[®]. The "Booster
12 Market" thus consists of the market for Norvir[®], while the "Boosted Market" consists of the
13 market for PIs only when they are prescribed together with Norvir[®] as a booster. Other
14 advantages of Norvir[®]-boosted PI regimens over regimens without Norvir[®] include convenience
15 in terms of pill burden and reduction of food restrictions for patients, both important factors in
16 ensuring adherence to antiretroviral therapy.

17 16. Perhaps even more importantly, recent research has shown substantial benefits for
18 the use of boosted PI regimens, especially for patients who experience failure of treatment
19 regimens combining PIs with other anti-HIV drugs. Such treatment failures are marked by the
20 emergence of drug-resistant mutations that limit the benefit of other drugs in the future, because
21 of cross-resistance between HIV medications. When patients experience failure of initial
22 boosted PI regimens, there is no evidence of PI resistance and, moreover, there is less resistance
23 to the other drugs in the regimen. Hence, by using Norvir[®] to boost PI regimens, physicians can
24 maximize the treatment options remaining for the patients experiencing treatment failure.

25 17. In addition to Norvir[®], Abbott also markets its own Norvir[®]-boosted PI, Kaletra[®].
26 Kaletra[®] consists of Abbott's PI lopinavir, combined in pill form with Norvir[®] as a boosting
27
28

10/04/04

14:48

ACE MESSENGER → 14155466199

NO. 149

P10

1 agent. Kaletra[®] has significant side effects, however, most notably hyperlipidemia, rendering
2 patients significantly more vulnerable to heart attacks and strokes.

3 18. Prescriptions for Kaletra[®] rose steadily after its September 2000 introduction, and
4 by June 2003, new prescriptions and total sales of the drug had reached an all-time high, securing
5 Kaletra[®] an approximate 75% share of the Boosted Market. However, Kaletra[®]'s domination of
6 the Boosted Market was about to be seriously threatened.

7 19. With the June 2003 introduction of Bristol-Myers Squibb's competing PI,
8 Reyataz, a new PI boosted by Norvir[®], Kaletra[®]'s share of new PI prescriptions began a
9 precipitous decline. By October 2003, the press reported that Kaletra[®] had "topped out."
10 Furthermore, Kaletra[®] prescriptions, as a proportion of the Boosted Market, began to plummet in
11 the two months following the introduction of Reyataz. To make matters worse,

12 GlaxoSmithKline introduced Lexiva in October 2003, another PI boosted by Norvir[®]. Both
13 Reyataz and Lexiva began to make steady inroads against Kaletra[®]'s boosted PI market share.

14 20. Abbott acted quickly to stanch these losses and maintain its dominant position in
15 the Boosted Market. On December 3, 2003, barely five weeks after the release of
16 GlaxoSmithKline's Lexiva and more than seven years after Norvir[®]'s introduction into the
17 market, Abbott abruptly announced that it was raising the wholesale price of Norvir[®] from
18 \$205.74 to \$1,028.71 for 120 100 mg capsules – an increase of approximately 478%.

19 21. By means of this staggering price hike, Abbott added drastically to the cost of
20 regimens using Norvir[®] to boost competing PIs. The annual cost of the Norvir[®] needed to boost
21 these drugs increased by \$6,258 per year for PIs such as Lexiva requiring twice-daily doses of
22 Norvir[®]. For Tipranovir[®], a PI currently in development by Boehringer-Ingelheim, the optimal
23 Norvir[®] booster dose would increase by more than \$12,000 per year.

24 22. In a *coup de grace* against competitors' PIs, Abbott did not raise the price of the
25 Norvir[®] used in its own Kaletra[®]. As a result, Kaletra[®] became the least expensive boosted
26 regimen in the Boosted Market. By leveraging its power in the Booster Market, Abbott
27 unlawfully maintained or extended its monopoly in the Boosted Market.

28

1 23. Abbott's actions also had a chilling effect on the research efforts of competitors
2 such as Boehringer-Ingelheim, which seeks to develop future generations of PIs and is heavily
3 reliant on Norvir®'s boosting properties. As one pharmaceutical company research scientist
4 recently stated in the press, "[w]hy bother investing in these areas if Abbott has effectively
5 priced you out of the market in the US?" The same scientist suggests that, by pricing others out
6 of the market, Abbott will effectively shape the research evidence base in such a way as to
7 ensure that all roads lead to its products.

8 24. Abbott's monopolistic intentions were immediately apparent to an outraged
9 public. The Attorneys General of Illinois and New York launched investigations into the price
10 increase. The Illinois Attorney General stated in a February 6, 2004 press release:

11 Critics of this price jump by the suburban Chicago-based drug
12 giant say the increase is aimed at undercutting competitors'
13 products and helping Abbott gain a larger market share for its new
14 combination of all-Abbott drugs to suppress HIV. In the past,
15 Abbott's Norvir® has been combined with other drug companies'
16 products in HIV suppression "cocktail" combinations.

17 25. Physicians prescribing PIs overwhelmingly agree with the fears expressed in the
18 Illinois Attorney General's statement. The Organization of HIV Healthcare Providers,
19 representing physicians collectively treating approximately 85,000 patients with HIV, stated in a
20 January 20, 2004 letter to Abbott that in hiking Norvir®'s price Abbott was "taking advantage of
21 a monopolistic situation, where [its] product is the only effective protease inhibitor boosting
22 agent." The group of organizations also articulated its fears that the increased cost of Norvir®
23 would:

24 (a) adversely affect access to current and future salvage therapies that require
25 Norvir® as a boosting agent;

26 (b) adversely affect future pricing negotiations for the AIDS Drug Assistance
27 Program, which would put treatment further out-of-reach for an increasingly larger group
28 of people;

10/04/04

14:48

HLE MESSENGER → 14155466199

NU.149

P12

(c) influence the pricing patterns of other manufacturers of HIV/AIDS medications; and

(d) adversely affect Medicare beneficiaries with HIV who, despite the recently adopted program expansion, may be unable to afford the high costs associated with receiving the new prescription drug benefit.

26. The effects of Abbott's anticompetitive activities are already being felt by an extraordinarily vulnerable population. At least one hospital has now revised its formulary – the list of preferred drugs that physicians may use – because of cost, to give preference to Kaletra[®] and restrict physicians' options to use other drugs.

27. Such a cost-based consequence, however, carries with it dire physical consequences. Not only does switching to Kaletra[®] cut short the remaining utility of patients' current non-Abbott PI, thus eliminating a definite period of time in which the HIV virus is not immune to their current PI therapy and they are healthy, but switching to Kaletra[®] also entails significant side effects, which include hyperlipidemia- rendering patients much more susceptible to heart attacks and strokes. Consequently, as a direct proximate result of Abbott's conduct, Plaintiff and the Class face irreparable injury for which there is no adequate remedy at law.

RELEVANT MARKETS

28. All but one of the protease inhibitors, currently prescribed for the treatment of HIV, benefit from the use of Norvir[®] as a "booster" in order to maximize the blood levels of the drug and minimize toxic side effects. Indeed, many public health assistance programs require the use of Norvir[®] as the booster for a PI regimen. Abbott has virtually a 100% share of the multimillion-dollar Booster Market in the United States.

29. The Boosted Market consists of the market for PIs only when prescribed together with Norvir[®] as a booster. Many of the PIs currently in use and all PIs in clinical trials are used and prescribed together with Norvir[®] as a booster. Abbott's Norvir[®]-boosted PI product, Kaletra[®], is sold in this Boosted Market.

30. The United States is the geographical market.

10/04/04

14:48

HLE MESSENGER → 14155466199

NU.149

013

CLASS ACTION ALLEGATIONS

31. Plaintiff brings this action on its own behalf and as a class action under the provisions of Rule 23(a), (b)(2), and (b)(3) of the Federal Rules of Civil Procedure on behalf of the following class:

All persons or entities (excluding Abbott, its parents, subsidiaries, and affiliates, and governmental entities) who purchased Norvir[®] indirectly as a booster to other PIs and who paid all or part of the cost of Norvir[®], from December 3, 2003 to the present (the "Class Period").

32. Plaintiff does not know the exact number of class members. Due to the nature of the trade and commerce involved, however, Plaintiff believes that the class members are sufficiently numerous and geographically dispersed throughout the United States such that joinder of all class members is impracticable.

33. Except as to the amount of individual restitution and/or disgorgement that each class member is entitled to, all relevant questions of fact and law are common to the class, including, but not limited to, the following:

(a) Whether Abbott unlawfully attempted to monopolize the Boosted Market during the Class Period;

(b) Whether Abbott engaged in anticompetitive conduct in order to leverage its monopoly in the Booster Market to obtain, maintain, or extend an undue monopoly in the Booster Market;

(c) Whether the geographic market for both protease inhibitor boosters and boosted protease inhibitors is the United States;

(d) Whether the product market in which Abbott has a monopoly is the Booster Market;

(e) Whether the product market Abbott was attempting to monopolize is the Boosted Market;

10/04/04

14:48

HLE MESSENGER → 14155466199

NU.149

W14

1 (f) Whether Abbott intended to monopolize the Boosted Market or to
2 maintain or extend an existing monopoly on the Boosted Market;

3 (g) Whether there was a dangerous probability that Abbott would succeed in
4 monopolizing the Boosted Market;

5 (h) Whether Abbott had pro-competitive reasons for its conduct;

6 (i) Whether Abbott's pricing practices constitute a continuous course of
7 unfair, unlawful, and/or fraudulent business practices;

8 (j) The effects of Abbott's attempted monopolization on prices of boosted
9 protease inhibitors; and

10 (k) The appropriate measure of restitution and/or disgorgement sustained by
11 Plaintiff and class members.

12 34. Plaintiff is a member of the class, and Plaintiff's claims are typical of the claims
13 of other class members. Plaintiff will fairly and adequately protect the interests of the class.
14 Plaintiff's interests are coincident with, and not antagonistic to, those of other class members. In
15 addition, Plaintiff is represented by counsel who are competent and experienced in the
16 prosecution of antitrust class action litigation.

17 35. The prosecution of separate actions by individual class members would create a
18 risk of inconsistent or varying adjudications, establishing incompatible standards of conduct for
19 Abbott.

20 36. The questions of law and fact common to class members predominate over any
21 questions affecting only individual members, including legal and factual issues relating to
22 liability and damages.

23 37. A class action is superior to other methods available for the fair and efficient
24 adjudication of this controversy. Treatment as a class action will permit a large number of
25 similarly situated persons or entities to adjudicate their common claims in a single forum
26 simultaneously, efficiently, and without the duplication of effort and expense that numerous
27 individual actions would engender. Class treatment will also permit the adjudication of claims
28

10/04/04

14:48

HLE MESSENGER → 14155466159

NO.149

W15

1 by many class members who could not afford individually to litigate an antitrust claim such as is
 2 asserted in this Complaint. This action likely presents no difficulties in management that would
 3 preclude its maintenance as a class action. Finally, the class is readily ascertainable.

4 **FIRST CAUSE OF ACTION**
 5 **Sherman Act § 2 (15 U.S.C. § 2)**

6 38. Plaintiff incorporates allegations set forth above, as if fully stated here.

7 39. At all relevant times, Abbott possessed a monopoly in the Booster Market.

8 40. The Booster Market and the Boosted Market constitute separate, relevant product
 9 markets.

10 41. Abbott possessed and acted with specific intent to achieve an anticompetitive
 11 purpose, including the intent to eliminate competitors from the Boosted Market and to
 12 unlawfully maintain its monopoly in the Boosted Market.

13 42. Abbott engaged in one or more of the predatory or anticompetitive acts alleged in
 14 this Complaint.

15 43. There is a dangerous probability that Abbott will be successful in achieving or in
 16 unlawfully maintaining a monopoly in the Boosted Market.

17 44. There is no pro-competitive justification for Abbott's actions.

18 45. Abbott acted with an anticompetitive purpose resulting in an anticompetitive
 19 effect.

20 46. Abbott's acts and conduct were committed for the following purposes:

21 (a) to eliminate competitors from the Boosted Market;

22 (b) to chill the development of potentially competing PIs that require a
 23 booster such as Norvir®; and

24 (c) to unlawfully maintain a monopoly in, or attempt to monopolize, the
 25 Boosted Market.

26 47. These acts by Abbott have restrained or prevented competition and threaten and
 27 continue to restrain and prevent competition.
 28

10/04/04

14:48

ACE MESSENGER → 14155466199

NO. 149

P16

1 48. Plaintiff and class members have been injured in their business or property by
 2 reason of Abbott's antitrust violations. Their injury consists of being forced to pay higher prices
 3 for Norvir[®], which is an essential element of their HIV treatment, than would otherwise occur in
 4 a fair and competitive market. Those injuries are of the type the antitrust laws were designed to
 5 prevent and flow from that which makes Abbott's conduct unlawful.

6 49. As a consequence, Plaintiff is entitled to a permanent injunction, restraining
 7 Abbott from engaging in additional anticompetitive conduct, to judgment pursuant to 15 U.S.C.
 8 § 15, and to recover the costs and expenses of this action, including reasonable attorneys' fees.

9
 10 **SECOND CAUSE OF ACTION**
 11 **(Unfair, Unlawful, and Fraudulent Business Practices)**
 12 **(California Business and Professions Code § 17200, et seq.)**

13 50. Plaintiff incorporates the allegations set forth above, as if fully stated here. This
 14 cause of action is brought on behalf of propounded class members who reside in the state of
 15 California.

16 51. Beginning on a date unknown to Plaintiff but at least as early as December 2003
 17 and continuing up to and including the date of the filing of this Complaint, Abbott committed
 18 and continues to commit acts of unfair competition as defined by California Business and
 19 Professions Code § 17200, et seq., by engaging in the acts and practices alleged above.

20 52. The acts, omissions, and practices alleged in this Complaint constitute a
 21 continuous course of unfair, unlawful, and/or fraudulent business practices within the meaning of
 22 California Business and Professions Code § 17200, et seq., including but in no way limited to the
 23 following:

- 24 (a) The violations of Section 2 of the Sherman Act set forth above; and
 25 (b) Other unfair, unconscionable, misleading, or fraudulent conduct as alleged
 26 above.

10/04/04

14:48

ACE MESSENGER → 14155466199

NO. 149

P17

1 53. Plaintiff and each class member are entitled to full restitution and/or disgorgement
2 of all revenues, earnings, profits, compensation, and benefits obtained by Abbott as a result of
3 the alleged unfair or unlawful business practices.

4 54. The illegal conduct alleged in this Complaint is continuing, and there is no
5 indication that Abbott will not continue this conduct into the future.

6 55. Abbott's unlawful and unfair business practices have injured, and present a
7 continuing threat of injury, to members of the public in that Abbott's conduct has restrained
8 competition and has caused and continues to cause Plaintiff and class members to pay supra-
9 competitive and artificially inflated prices for Norvir[®].

10 56. As alleged in this Complaint, Abbott has been unjustly enriched as a result of its
11 wrongful conduct and by its unfair competition.

12 57. For that reason, Plaintiff and class members are entitled to equitable relief
13 including restitution and/or disgorgement of all revenues, earnings, compensation, profits, and
14 benefits obtained as a result of those business practices, as provided under California Business
15 and Professions Code §§ 17203 and 17204.

16 **THIRD CAUSE OF ACTION**
17 **(Unjust Enrichment)**

18 58. Plaintiff incorporates the allegations set forth above, as if fully stated here.

19 59. Abbott benefited from its unlawful acts through the receipt of overpayments by
20 Plaintiff and other class members. It would be inequitable for Abbott to be permitted to retain
21 the benefit of the overpayments, which were conferred by Plaintiff and class members.

22 60. Plaintiff and class members are entitled to the establishment of a constructive trust
23 consisting of the benefit to Abbott of such overpayments from which Plaintiff and class members
24 may make claims on a pro-rata basis for restitution.
25
26
27
28

10/04/04

14:48

ACE MESSENGER → 14155466199

NO.149

P18

PRAYER FOR RELIEF**WHEREFORE, Plaintiff prays:**


1. That this action be declared a class action under Rule 23 of the Federal Rules of Civil Procedure;
2. That Abbott's conduct be declared a violation of Section 2 of the Sherman Act, the California Unfair Business Practices Act, and common law as alleged in this Complaint;
3. That injunctive relief be ordered, preventing and restraining Abbott and all persons acting on its behalf from further engaging in the unlawful acts alleged in this Complaint;
4. That Plaintiff and class members be awarded restitution and/or disgorgement of all revenues, profits, and benefits obtained as a result of Abbott's conduct;
5. That the Court establish a constructive trust consisting of any benefit obtained by Abbott as a result of its conduct, from which Plaintiff and class members may make claims for restitution;
6. That Plaintiff and class members be awarded costs, interest, expenses, and reasonable attorneys' and experts' fees incurred in connection with this action; and
7. Such further relief as this Court deems necessary and appropriate.

JURY DEMAND

Pursuant to Rule 38(b) of the Federal Rules of Civil Procedure, Plaintiff hereby respectfully demands a trial by jury.

DATED: October 4, 2004

HAGENS BERMAN LLP

By: 
ELAINE T. BYSZEWSKI

700 South Flower Street, Suite 2940
Los Angeles, CA 90017-4101
Telephone: (213) 330-7150
Facsimile: (213) 330-7152

10/04/04

14:48

HLE MESSENGER -> 14155466199

NU.149

P19

1 Steve W. Berman
2 **HAGENS BERMAN LLP**
3 1301 Fifth Avenue, Suite 2900
4 Seattle, WA 98101
5 Telephone: (206) 623-7292
6 Facsimile: (206) 623-0594

7 David S. Nalven
8 **HAGENS BERMAN LLP**
9 One Main Street, 4th Floor
10 Cambridge, MA 02142
11 Telephone: (617) 482-3700
12 Facsimile: (617) 482-3003

13 Bernard Persky
14 Hollis L. Salzman
15 **GOODKIND LABATON RUDOFF &**
16 **SUCHAROW LLP**
17 100 Park Avenue
18 New York, New York 10017
19 Telephone: (212) 907-0700
20 Facsimile: (212) 818-0477

21 Joseph Lipofsky
22 **ZWERLING SCHACHTER**
23 **ZWERLING, LLP**
24 845 Third Avenue, 6th Floor
25 New York, New York 10022
26 Telephone: (212) 223-3900
27 Facsimile: (212) 371-5969

28 Dan Drachler
ZWERLING, SCHACHTER &
ZWERLING, LLP
1904 Third Avenue, Suite 1030
Seattle, Washington 98101-1170
Telephone: (206) 223-2053
Facsimile: (206) 343-9636
Attorneys for Plaintiff

EXHIBIT C

IN THE UNITED STATES DISTRICT COURT
FOR THE NORTHERN DISTRICT OF CALIFORNIA

IN RE ABBOTT LABORATORIES NORVIR
ANTI-TRUST LITIGATION

No. C 04-1511 CW

(Consolidated Case)
No. C 04-4203 CW

ORDER DENYING
DEFENDANT'S RENEWED
MOTION FOR SUMMARY
JUDGMENT

Defendant Abbott Laboratories moves for summary judgment. Plaintiffs John Doe 1, John Doe 2, and the Service Employees International Union Health and Welfare Fund (SEIU) oppose the motion. The matter was heard on April 7, 2006. Having considered the parties' papers, the evidence cited therein and oral arguments, the Court denies Defendant's renewed summary judgment motion.

BACKGROUND

Protease inhibitors (PIs) are considered the most potent class of drugs to combat the HIV virus. In 1996, Defendant introduced Norvir as a stand-alone PI with a daily recommended dose of 1,200

1 milligrams (twelve 100-mg capsules a day), priced at approximately
2 eighteen dollars per day. Norvir is the brand name for a patented
3 compound called ritonavir.

4 After Norvir's release, it was discovered that, when used in
5 small quantities with another PI, Norvir would "boost" the anti-
6 viral properties of that PI. Not only did a small dose of Norvir,
7 about 100 to 400 milligrams per day, make other PIs more effective
8 and decrease side effects associated with high doses, but it also
9 slowed down the rate at which HIV developed resistance to the
10 effects of PIs. The use of Norvir as a "booster" has enabled HIV
11 patients to live longer. But the use of Norvir as a booster, and
12 not a stand-alone PI, has also meant that the average daily price
13 of Norvir has plummeted since Norvir was first introduced, because
14 patients need only a small daily dose of Norvir as a booster. By
15 2003, the average daily price of Norvir was \$1.71.

16 In 2000, Defendant introduced Kaletra, a pill containing the
17 protease inhibitor lopinavir and Norvir. Although effective and
18 widely used, Kaletra had significant side effects for some
19 patients.

20 In 2003, two new PIs, Bristol-Myers Squibb's Reyataz and
21 GlaxoSmithKline's Lexiva, were about to be introduced to the
22 market. Studies showed that, when boosted with Norvir, the new PIs
23 were as effective as Kaletra, and were more convenient. In July,
24 2003, Reyataz was successfully introduced to the market. As a
25 result, Kaletra's market share fell more than Defendant
26 anticipated. The average daily dose of Norvir also fell. Before
27 Reyataz's release, the most common boosting dose of Norvir ranged

1 from 200 milligrams to 400 milligrams a day. Clinical trials,
2 however, showed that a Norvir dose of only 100 milligrams a day
3 effectively boosted Reyataz.

4 On December 3, 2003, Defendant raised by 400 percent the
5 wholesale price of Norvir. Defendant contends that it raised
6 Norvir's price so that it would be more in line with the drug's
7 enormous clinical value. Plaintiffs contend that the Norvir price
8 increase was an illegal attempt to achieve an anti-competitive
9 purpose in the "boosted market," which Plaintiffs define as the
10 market for those PIs, such as Reyataz, Lexiva and Kaletra, that are
11 prescribed for use with Norvir as a booster. Plaintiffs sued for
12 violations of section 2 of the Sherman Act and California Business
13 and Professions Code section 17200.

14 On June 1, 2005, Defendant filed a motion for summary
15 judgment. On June 27, 2005, Plaintiffs filed a Rule 56(f)
16 response. The Court granted Plaintiffs' Rule 56(f) motion and
17 denied Defendant's motion for summary judgment without prejudice as
18 premature. Following further discovery, Defendant now renews its
19 motion for summary judgment.

20 LEGAL STANDARD

21 Summary judgment is properly granted when no genuine and
22 disputed issues of material fact remain, and when, viewing the
23 evidence most favorably to the non-moving party, the movant is
24 clearly entitled to prevail as a matter of law. Fed. R. Civ.
25 P. 56; Celotex Corp. v. Catrett, 477 U.S. 317, 322-23 (1986);
26 Eisenberg v. Ins. Co. of N. Am., 815 F.2d 1285, 1288-89 (9th Cir.
27 1987).

1 The moving party bears the burden of showing that there is no
2 material factual dispute. Therefore, the court must regard as true
3 the opposing party's evidence, if supported by affidavits or other
4 evidentiary material. Celotex, 477 U.S. at 324; Eisenberg, 815
5 F.2d at 1289. The court must draw all reasonable inferences in
6 favor of the party against whom summary judgment is sought.
7 Matsushita Elec. Indus. Co. v. Zenith Radio Corp., 475 U.S. 574,
8 587 (1986); Intel Corp. v. Hartford Accident & Indem. Co., 952 F.2d
9 1551, 1558 (9th Cir. 1991).

10 Material facts which would preclude entry of summary judgment
11 are those which, under applicable substantive law, may affect the
12 outcome of the case. The substantive law will identify which facts
13 are material. Anderson v. Liberty Lobby, Inc., 477 U.S. 242, 248
14 (1986).

15 Where the moving party does not bear the burden of proof on an
16 issue at trial, the moving party may discharge its burden of
17 production by either of two methods. Nissan Fire & Marine Ins.
18 Co., Ltd., v. Fritz Cos., Inc., 210 F.3d 1099, 1106 (9th Cir.
19 2000).

20 The moving party may produce evidence negating an
21 essential element of the nonmoving party's case, or,
22 after suitable discovery, the moving party may show that
23 the nonmoving party does not have enough evidence of an
24 essential element of its claim or defense to carry its
25 ultimate burden of persuasion at trial.

26 Id.

27 If the moving party discharges its burden by showing an
28 absence of evidence to support an essential element of a claim or
defense, it is not required to produce evidence showing the absence

1 of a material fact on such issues, or to support its motion with
2 evidence negating the non-moving party's claim. Id.; see also
3 Lujan v. Nat'l Wildlife Fed'n, 497 U.S. 871, 885 (1990); Bhan v.
4 NME Hosps., Inc., 929 F.2d 1404, 1409 (9th Cir. 1991). If the
5 moving party shows an absence of evidence to support the non-moving
6 party's case, the burden then shifts to the non-moving party to
7 produce "specific evidence, through affidavits or admissible
8 discovery material, to show that the dispute exists." Bhan, 929
9 F.2d at 1409.

10 If the moving party discharges its burden by negating an
11 essential element of the non-moving party's claim or defense, it
12 must produce affirmative evidence of such negation. Nissan, 210
13 F.3d at 1105. If the moving party produces such evidence, the
14 burden then shifts to the non-moving party to produce specific
15 evidence to show that a dispute of material fact exists. Id.

16 If the moving party does not meet its initial burden of
17 production by either method, the non-moving party is under no
18 obligation to offer any evidence in support of its opposition. Id.
19 This is true even though the non-moving party bears the ultimate
20 burden of persuasion at trial. Id. at 1107.

21 Where the moving party bears the burden of proof on an issue
22 at trial, it must, in order to discharge its burden of showing that
23 no genuine issue of material fact remains, make a prima facie
24 showing in support of its position on that issue. UA Local 343 v.
25 Nor-Cal Plumbing, Inc., 48 F.3d 1465, 1471 (9th Cir. 1994). That
26 is, the moving party must present evidence that, if uncontroverted
27 at trial, would entitle it to prevail on that issue. Id.; see also

1 Int'l Shortstop, Inc. v. Rally's, Inc., 939 F.2d 1257, 1264-65 (5th
2 Cir. 1991). Once it has done so, the non-moving party must set
3 forth specific facts controverting the moving party's prima facie
4 case. UA Local 343, 48 F.3d at 1471. The non-moving party's
5 "burden of contradicting [the moving party's] evidence is not
6 negligible." Id. This standard does not change merely because
7 resolution of the relevant issue is "highly fact specific." Id.

8 DISCUSSION

9 I. Plaintiffs' Claims under the Sherman Act

10 Defendant argues that Plaintiffs cannot satisfy the necessary
11 elements of their monopolization or attempted monopolization claims
12 under the Sherman Act. Specifically, Defendant argues that
13 Plaintiffs' claims fail as a matter of law because (1) Kaletra's
14 falling market share establishes a lack of monopoly power,
15 (2) Plaintiffs cannot establish anti-competitive conduct,
16 (3) Plaintiffs cannot establish an anti-trust injury and
17 (4) Defendant's patents, which it contends cover the boosted
18 market, provide immunity from Plaintiffs' anti-trust claims.

19 A monopolization claim under section 2 of the Sherman Act
20 requires a plaintiff to prove "(1) possession of monopoly power in
21 the relevant market, (2) willful acquisition or maintenance of that
22 power, and (3) causal 'antitrust injury.'" Rutman Wine Co. v.
23 E. & J. Gallo Winery, 829 F.2d 729, 736 (9th Cir. 1987). An
24 attempted monopolization claim requires "(1) specific intent to
25 control prices or destroy competition in the relevant market,
26 (2) predatory or anti-competitive conduct directed to accomplishing
27 the unlawful purpose, and (3) a dangerous probability of success."

1 Id. As the Ninth Circuit has noted, the requirements of both
2 claims are similar, "differing primarily in the requisite intent
3 and the necessary level of monopoly power." Image Technical
4 Servs., Inc. v. Eastman Kodak Co., 125 F.3d 1195, 1202 (9th Cir.
5 1997).

6 A. Monopoly Power

7 Monopoly power can be shown through either direct or
8 circumstantial evidence. See Rebel Oil Co., Inc. v. Atlantic
9 Richfield Co., 51 F.3d 1421, 1434 (9th Cir. 1995). Plaintiffs
10 contend that they have proffered both kinds of evidence that
11 Defendant has monopoly power in the boosted market.

12 1. Direct Evidence

13 Plaintiffs present evidence showing that Defendant's 400
14 percent increase of Norvir's price had a significant impact on the
15 boosted market. One of Defendant's competitors in the boosted
16 market, GlaxoSmithKline, the maker of Lexiva, believed that
17 Lexiva's failure to meet forecasted expectations was due, in part,
18 to the Norvir price hike. Professor Douglas F. Greer, Plaintiffs'
19 expert, notes that, in the absence of the price hike, Defendant
20 anticipated that Kaletra's market share would decline by ten
21 percent in 2004. But, according to Professor Greer, following the
22 price increase in December, 2003, sales of Kaletra essentially
23 remained stable. Furthermore, Defendant's documents show that it
24 knew that raising Norvir's price could result in formularies
25 restricting access to Norvir and a potential increase in Kaletra's
26 market share. As a result of increasing the price of Norvir,
27 Defendant believed that at least one of its competitors in the
28

1 boosted market "will need to give away significant rebates to be
2 cost neutral to Kaletra."

3 Defendant responds that this is not direct evidence of
4 monopoly power. Defendant contends that direct evidence requires
5 proof that it restricted output to produce "supracompetitive
6 prices." The case Defendant cites, however, involved predatory
7 pricing, which is not at issue in this case. See Rebel Oil., 51
8 F.3d at 1434. As the court stated in Forsyth v. Humana, Inc., 114
9 F.3d 1467, 1475 (9th Cir. 1997), "Direct proof of market power may
10 be shown by evidence of restricted output and supracompetitive
11 prices." But it does not have to be shown by such evidence. It
12 can also be shown by "'injury to competition which a competitor
13 with market power may inflict, and thus, of the actual exercise of
14 market power.'" Id. (quoting Rebel Oil., 51 F.3d at 1434).
15 Plaintiffs provide such direct proof, thus creating a material
16 factual dispute. See Confederated Tribes of Siletz Indians of Or.
17 v. Weyerhaeuser Co., 411 F.3d 1030, 1043 (9th Cir. 2005)
18 (defendant's employees' testimony that the defendant had power to
19 influence prices and used that power was direct evidence).

20 2. Circumstantial Evidence

21 To demonstrate monopoly power by circumstantial evidence,
22 Plaintiffs must "(1) define the relevant market, (2) show that the
23 defendant owns a dominant share of that market, and (3) show that
24 there are significant barriers to entry." Rebel Oil, 51 F.3d at
25 1434.

26 The relevant market is the boosted market. Both parties agree
27 that, to establish a prima facie case of market power, courts

1 generally require a sixty-five percent market share. See, e.g.,
2 Image Technical, 125 F.3d at 1206. Professor Greer finds that
3 Defendant's share of the boosted market is no longer falling and
4 presently is seventy-three percent. Defendant attacks this figure:
5 its vice-president contends that its share in the boosted market
6 has fallen from seventy-seven percent in July, 2003, to forty-seven
7 percent in November, 2005, well below the required sixty-five
8 percent. In calculating Defendant's market share in the boosted
9 market, Professor Greer contends that both of Defendant's products
10 in that market must be accounted for: Kaletra and Norvir. The
11 Court cannot determine, on a motion for summary judgment, who is
12 providing the correct market share percentage, Plaintiff's expert
13 economist or Defendant's vice-president; that must be determined by
14 a jury.

15 Finally, circumstantial evidence of monopoly power also
16 requires a showing that there are significant barriers to entry
17 into the relevant market. Plaintiffs note that the cost of
18 bringing a new PI to the market exceeds \$300 million dollars and
19 takes several years. It took GlaxoSmithKline over seven years to
20 bring its PI, Lexiva, to the market. In addition, patents are a
21 common entry barrier. Id. at 1208.

22 Defendant responds that there are no significant barriers,
23 noting that two PIs created by its competitor are currently being
24 evaluated in clinical trials. Defendant further notes that it
25 costs hundreds of millions of dollars for any company to bring a
26 new PI to the market; the fact that entry requires an enormous
27 expenditure of funds does not by itself constitute a barrier to
28

1 entry. Los Angeles Land Co. v. Brunswick Corp., 6 F.3d 1422, 1428
2 (9th Cir. 1993). The hundreds of millions of dollars required,
3 combined with the patents already in the field and the years
4 required to get a product to the market, however, create a material
5 factual dispute whether there are significant barriers to entry
6 into the boosted market.

7 B. Anti-competitive Conduct

8 Defendant contends that, in order to offer evidence of anti-
9 competitive conduct, Plaintiffs must show that Defendant impaired
10 the opportunities of its rivals in an unnecessarily restrictive
11 way. See Aspen Skiing Co. v. Aspen Highlands Skiing Corp., 472
12 U.S. 585 (1985). That is incorrect. Aspen Skiing Co., involving a
13 defendant's refusal to cooperate with its smaller rival, is
14 inapposite. This is not a failure to deal, or failure to
15 cooperate, case. Nor is this a case seeking liability under the
16 Sherman Act for a defendant merely "charging too much." As this
17 Court has recognized in its prior orders, Plaintiffs allege,
18 relying on the monopoly leveraging theory recognized in Image
19 Technical, 125 F.3d at 1208, that, while Defendant holds patents in
20 the booster market, Defendant's Norvir price increase constituted
21 impermissible anti-competitive conduct in the boosted market. See
22 Image Technical, 125 F.3d at 1216 ("a monopolist who acquires a
23 dominant position in one market through patents and copyrights may
24 violate § 2 if the monopolist exploits that dominant position to
25 enhance a monopoly in another market").

26 Plaintiffs provide evidence that Defendant abused its patent
27 rights to Norvir to maintain its monopoly in the boosted market.

1 According to Plaintiffs' expert, although the 400 percent price
2 increase did not raise Kaletra's market share, it raised its market
3 share substantially above what it would have been absent the price
4 increase. Even Defendant's calculations show that Kaletra remains
5 the most prescribed PI in the boosted market. Defendant realized
6 that drastically increasing the price of Norvir had the potential
7 to increase Kaletra's market share in the boosted market; that
8 potential was listed among the "pros" for raising Norvir's price.

9 Defendant offers evidence that its competitors are thriving.
10 Defendant's data shows that, from July, 2003 to November, 2005,
11 Reyataz's market share increased from 5.7 percent to 33.8 percent;
12 Lexiva has achieved a 11.6 percent market share since it entered
13 the market in November, 2004. Defendant notes that two of its
14 competitors have raised the price of their PIs since it raised
15 Norvir's price: GlaxoSmithKline twice raised Lexiva's price by a
16 total of about ten percent and Bristol-Myers twice raised Reyataz's
17 price by a total of about eight percent. Although this evidence
18 may weaken Plaintiffs' case, it does not dispel the material
19 factual dispute regarding whether Defendant engaged in anti-
20 competitive conduct when it raised Norvir's price by 400 percent.

21 C. Anti-trust Injury

22 To show an anti-trust injury, Plaintiffs must prove that their
23 loss flows from an anti-competitive aspect or effect of Defendant's
24 behavior. See, e.g., Rebel Oil, 51 F.3d at 1433 (noting that "it
25 is inimical to the antitrust laws to award damages for losses
26 stemming from acts that do not hurt competition"). Defendant
27 argues that Plaintiffs fail to show an anti-trust injury because

1 paying a high price for a patented drug is not an anti-trust
2 injury. However, Plaintiffs provide their expert's finding that
3 Defendant's price increase harms HIV patients by creating another
4 barrier to entry that hinders the introduction of new PIs from
5 Defendant's competitors, and, therefore, provide evidence of anti-
6 trust injury.

7 Because there are disputed issues of material fact, the Court
8 denies Defendant's motion for summary judgment that Plaintiffs have
9 failed to establish a lack of monopoly power, anti-competitive
10 conduct or anti-trust injury.

11 D. Asserted Anti-trust Immunity Based on Defendant's Patents

12 Defendant asserts that, even if it were capable of
13 monopolizing the boosted market, its patent defense still ends this
14 case in its favor. See Image Technical, 125 F.3d at 1215
15 ("Legally, a patent amounts to a permissible monopoly over the
16 protected work."). Defendant argues that its patents cover the
17 boosted market, as well as the booster market, and that, even if
18 its patents do not cover boosted market, its decision to raise
19 Norvir's price was not a pretext to monopolize the market.¹
20 Plaintiffs disagree, noting that Defendant bears the burden of
21 establishing its patent immunity affirmative defense. See ITSI

22 ¹ Defendant argues that, under Image Technical, it is entitled
23 to summary judgment because there is no evidence of any anti-
24 competitive intent that would rebut the presumption that its
25 conduct was legitimate. See 125 F.3d at 1218-19. Defendant
26 presents evidence that its decision to raise Norvir's price was a
27 legitimate business decision. But Plaintiffs present evidence of
28 anti-competitive intent, suggesting that Defendant's "legitimate
business decision" was a pretext to monopolize, or attempt to
monopolize, the market. Thus, summary judgment on this issue is
not appropriate.

1 T.V. Productions, Inc. v. Agric. Associations, 3 F.3d 1289, 1291
2 (9th Cir. 1993) (an affirmative defense must be proved by the party
3 that asserts it). According to Plaintiffs, Defendant fails to
4 carry its burden because Defendant impliedly licensed patients to
5 use Norvir as a booster and because its U.S. Patent No. 6,037,157
6 (the '157 patent) is invalid and its prosecution history shows that
7 it does not encompass the use of Norvir with other PIs to treat
8 HIV.

9 1. Defendant's Patents and the Boosted Market

10 Defendant notes that in Image Technology the defendant had
11 patent rights over only one of the relevant markets; the plaintiffs
12 alleged that the defendant's refusal to sell a patented product,
13 the photocopier parts, was an attempt to monopolize an unpatented
14 service market for repairing photocopiers. Defendant contends
15 that, unlike the defendant in Image Technology, it has patents that
16 cover both booster and boosted markets. Although Defendant states
17 that it has at least two patents, the '157 patent and U.S. Patent
18 No. 5,886,036 (the '036 patent), that plainly cover the boosted
19 market, in the argument section of its moving papers, it focuses
20 only on the '157 patent.

21 According to Defendant, the '157 patent claims a "method for
22 improving" the efficacy of another protease inhibitor by
23 administering a "therapeutically effective amount of a combination
24 of said drug" and Norvir, and thus covers the boosted market. But,
25 as Plaintiffs note, in proffering its proposed claim construction
26 of the '157 patent, Defendant only paraphrases claim 1, which
27 provides,

1 A method for improving the pharmacokinetics of a drug which
2 is metabolized by cytochrome P450 monooxygenase comprising
3 administering to a human in need of such treatment a
4 therapeutically effective amount of a combination of said
5 drug or a pharmaceutically acceptable salt thereof and
6 ritonavir or a pharmaceutically acceptable salt thereof.

7 Park Dec., Ex. C at 13:42-48.

8 The Federal Circuit has held that a patent's "prosecution
9 history must be considered in construing claims." Pall Corp. v.
10 PTI Techs., Inc., 259 F.3d 1383, 1391 (Fed. Cir. 2001), vacated and
11 remanded on other grounds, 535 U.S. 1109 (2002). As the court
12 explained in Southwall Technologies, Inc. v. Cardinal IG Co., 54
13 F.3d 1570 (Fed. Cir. 1995),

14 Arguments and amendments made during the prosecution of a
15 patent application and other aspects of the prosecution
16 history, as well as the specification and other claims,
17 must be examined to determine the meaning of terms in the
18 claims. The prosecution history limits the interpretation
19 of claim terms so as to exclude any interpretation that
20 was disclaimed during prosecution. Claims may not be
21 construed one way in order to obtain their allowance and
22 in a different way against accused infringers.

23 54 F.3d at 1576 (citations omitted).

24 The patent examiner twice rejected the '157 patent for
25 obviousness. First, the examiner found that it would have been
26 obvious to one skilled in the art to combine Norvir "with other HIV
27 protease inhibitors for treating an HIV infection" because another
28 of Defendant's patents, U.S. Patent No. 5,552,558 (the '558
patent), suggests this. Second Weibe Dec., Ex. D at 2. Defendant
did not dispute this. Instead, Defendant asserted that the '558
patent "neither discloses or suggests (1) that ritonavir inhibits
cytochrome P450 monooxygenase or (2) that ritonavir improves the
pharmacokinetics of compounds which are metabolized by cytochrome

1 P450 monooxygenase" and therefore the '558 patent "does not make
2 unpatentable the presently claimed invention." Id., Ex. E at 1-2.
3 The patent examiner disagreed and for the second time rejected the
4 '157 patent as obvious, stating that "one skilled in the art would
5 have been motivated to use the combination of Ritonavir and another
6 HIV protease inhibitor for treating an HIV infection since the
7 utility is the same, i.e., increase efficacy of combination
8 treatment and [the '558 patent] teaches using combination treatment
9 for an HIV infection." Id., Ex. I at 2. Again, Defendant did not
10 dispute this and instead focused on cytochrome P450 monooxygenase.
11 In addition, Defendant amended its '157 patent application to
12 cancel its express claims of use of Norvir with other PIs to treat
13 HIV, although Defendant later refiled those canceled claims as a
14 separate patent. Plaintiffs contend that, because Defendant did
15 not argue during the patent prosecution that the patent covered
16 Norvir's use as a booster, it should now be excluded from arguing
17 that it does. See Standard Oil Co. v. Am. Cyanamid Co., 774 F.2d
18 448, 452-53 (Fed. Cir. 1985) (noting that "the prosecution history
19 (or file wrapper) limits the interpretation of claims so as to
20 exclude any interpretation that may have been disclaimed or
21 disavowed during prosecution in order to obtain claim allowance").

22 Defendant responds that the '157 patent clearly covers the
23 boosted market, arguing that the scope of a claim can be limited
24 through disclaimer only where such a disclaimer is clear and
25 unmistakable, determined by what "a competitor would reasonably
26 believe that the applicant had surrendered." Tech. Licensing Corp.
27 V. AV Techs. LLC, 2005 U.S. Dist. LEXIS 40717, *26 (E.D. Cal.

1 2005). Because five of its competitors took a license to the '157
2 patent, Defendant argues that its competitors do not believe that
3 it disclaimed coverage over PI boosting. That argument is not
4 convincing. Those competitors could have decided it was to their
5 advantage to get a license, even while believing that Defendant did
6 make a clear disclaimer. Defendant notes that most PIs are
7 metabolized by cytochrome P450 monooxygenase. It could well be
8 that the competitors whose PIs are metabolized by cytochrome P450
9 monooxygenase are the five who obtained a license. Defendant also
10 argues that it did not disclaim Norvir's boosting use with other
11 PIs because it later obtained a patent based on the cancelled
12 claims of the '157 patent. This argument is likewise not
13 convincing. In light of the prosecution history of the '157
14 patent, the Court is persuaded that Defendant disclaimed the use of
15 Norvir with other PIs to treat HIV.

16 Nor is the Court persuaded that Defendant is entitled to
17 immunity provided by its other patents that cover the boosted
18 market. Defendant has the burden regarding its affirmative
19 defense. It not meet its burden by referring to a case where
20 another court found that it had patents covering Norvir's use in
21 both the booster and boosted market. See Schor v. Abbott Labs.,
22 378 F. Supp. 2d 850, 859 (N.D. Ill. 2005). In that case, unlike in
23 this case, the plaintiff did not challenge Defendant's assertion
24 that its patents explicitly cover the use of Norvir as a booster in
25 combination with another PI. Defendant must do more than name a
26 few of its patents, quote a couple of lines from each patent, and
27 assert that each patent clearly covers the boosted market. Thus,

1 the Court denies Defendant summary judgment that its patents cover
2 the boosted market. This issue remains in dispute.

3 2. Implied License

4 Plaintiffs contend that, even if Defendant's patents covered
5 the boosted market, those patents would not give Defendant the
6 power to exclude competitors from the boosted market because
7 Defendant impliedly licenses patients to use Norvir as a booster.
8 If patients are not potential or actual infringers, Plaintiffs
9 contend that Defendant's competitors are not infringers. Thus,
10 Defendant cannot sell Norvir for boosting use and then exclude
11 competitors from the boosted market.

12 An implied license signifies a patentee's waiver of the
13 statutory right to exclude others from making, using or selling the
14 patented invention. Wang Labs., Inc. v. Mitsubishi Electronics
15 Am., Inc., 103 F.3d 1571, 1580 (Fed. Cir. 1997). Implied licenses
16 arise by acquiescence, by conduct, by equitable estoppel, or by
17 legal estoppel. The Federal Circuit notes that the different ways
18 in which implied licenses can arise "describe not different kinds
19 of licenses, but rather different categories of conduct which lead
20 to the same conclusion: an implied license." Id. This Court has
21 previously stated that, to prevail on an implied license defense,

22 the alleged infringer must show both that the device sold by
23 the patentee has no reasonable, non-infringing use, and that
24 "the circumstances plainly indicate that the grant of a
25 license should be inferred." This second requirement will be
26 met when the elements of equitable estoppel are satisfied. In
27 other words, if the patentee's actions lead the alleged
28 infringer to believe that it has a license to use the
invention and, in reliance on those actions, the alleged
infringer practices the patent, the court may determine that
the patentee's actions created an implied license.

1 LG Electronics, Inc. v. Asustek Computer, Inc., 2002 WL 31996860,
2 *13 (N.D. Cal.) (citations omitted; quoting Bandag, Inc. v. Al
3 Bolser's Tire Stores, Inc., 750 F.2d 903, 925 (Fed. Cir. 1984)).

4 Defendant responds that the cases Plaintiff cites discuss
5 implied licenses as a defense to patent infringement charges, not
6 as a defense to anti-trust charges. Plaintiffs do not cite a case
7 holding that an implied license eliminates patent immunity. Nor
8 does Defendant cite a case holding that an implied license cannot
9 eliminate patent immunity under anti-trust laws. In the absence of
10 cited authority, the Court finds that an implied license can
11 eliminate patent immunity under anti-trust laws. If Defendant has
12 impliedly licensed Norvir's use as a booster, then it has waived
13 its right to exclude others from using Norvir as a booster, and
14 cannot rely on its patents to immunize its conduct from anti-trust
15 scrutiny.

16 Plaintiffs provide evidence that Defendant is aware that
17 patients use Norvir with other PIs to treat HIV and that, by its
18 conduct, Defendant approves and encourages such use. Defendant
19 knows that Norvir is now used almost exclusively as booster for
20 other PIs. Mr. Jesus Leal, Defendant's former general manager,
21 stated that "the company basically finally said" that Norvir "is
22 not a stand-alone PI anymore, this PI is a straight booster."
23 First Weibe Dec., Ex. H at 23:25-26:2. One-hundred milligrams of
24 Norvir is the most commonly used boosting dosage; Defendant markets
25 Norvir as a 100 milligram tablet in a thirty-pill bottle, which
26 Plaintiffs note reflects the fact that many health plans permit a
27 patient to obtain only a thirty-day supply of a drug at one time.

1 Previously, Norvir was sold in a 120-pill bottle.

2 Defendant states that it protects its patent rights and has
3 not given anyone an implied license to Norvir's boosting use. But
4 Defendant's own words show otherwise. As Defendant stated in a
5 June 4, 2004 letter to the Federal Trade Commission, "Despite
6 having a right to do so, Abbott did not exclude anybody from taking
7 advantage of ritonavir's boosting properties without buying
8 Kaletra. Instead, Abbott has continued to allow others access to
9 ritonavir's boosting properties by keeping Norvir on the market,
10 even to competitors who refuse to pay a license and encourage the
11 infringement of the patent." First Weibe Dec., Ex. B at NOR 91660
12 (citation omitted). Defendant notes that five of its competitors
13 have obtained licenses, and contends that patients who buy PIs from
14 those five competitors have the benefit of its express license
15 agreements. Defendant's expert, Hon. Gerald J. Mossinghoff,
16 contends that these license agreements show that Defendant has been
17 protective of its intellectual property rights. At the hearing,
18 Plaintiffs disagreed, arguing that the licenses, which are not in
19 the record, prohibit sublicensing and do not expressly authorize
20 patients to use Norvir as a booster.

21 Defendant also argues that Plaintiffs' implied license
22 argument fails because they cannot show that there are no non-
23 infringing uses for Norvir; some patients still use Norvir as a
24 stand alone drug. See Glass Equip. Dev., Inc. v. Besten, Inc., 174
25 F.3d 1337, 1343 (Fed. Cir. 1999). Those patients, however, are
26 few, and likely would not be using Defendant's thirty-pill bottle.

27 There is a dispute as to whether Defendant has impliedly
28

1 licensed Norvir. This is an additional reason to deny Defendant's
2 motion for summary judgment.

3 3. Anticipation and Obviousness

4 Plaintiffs also argue that Defendant's immunity defense fails
5 because the '157 patent is invalid. Plaintiff argue that the '157
6 patent is anticipated by Defendant's '882 and '558 patents, and is
7 obvious. Anticipation of a patent claim requires that a prior art
8 reference "disclose every limitation of the claimed invention,
9 either explicitly or inherently." Atlas Powder Co. v. Ireco, Inc.,
10 190 F.3d 1342, 1346 (Fed. Cir. 1999). The Federal Circuit has
11 instructed that

12 a prior art reference may anticipate when the claim
13 limitation or limitations not expressly found in that
14 reference are nonetheless inherent in it. Under the
15 principles of inherency, if the prior art necessarily
16 functions in accordance with, or includes, the claimed
17 limitations, it anticipates. Inherency is not necessarily
18 coterminous with the knowledge of those of ordinary skill
19 in the art. Artisans of ordinary skill may not recognize
20 the inherent characteristics or functioning of the prior
21 art. However, the discovery of a previously unappreciated
22 property of a prior art composition, or of a scientific
23 explanation for the prior art's functioning, does not
24 render the old composition patentably new to the
25 discoverer.

19 Id. at 1347.

20 A patent is invalid for obviousness if the differences
21 between it and the prior art "are such that the subject matter as a
22 whole would have been obvious at the time the invention was made to
23 a person having ordinary skill in the art." 35 U.S.C. § 103(a).
24 To determine if a patent is invalid for obviousness, the court must
25 consider the scope and content of the prior art, the difference
26 between the patented invention and the prior art, and the level of
27

1 skill in the art. Graham v. John Deere Co., 383 U.S. 1, 17 (1966);
2 see also Crown Operations Int'l, Ltd. v. Solutia Inc., 289 F.3d
3 1367, 1375 (Fed. Cir. 2002). "Determination of obviousness cannot
4 be based on the hindsight combination of components selectively
5 culled from the prior art to fit the parameters of the patented
6 invention." ATD Corp. v. Lydall, Inc., 159 F.3d 534, 546 (Fed.
7 Cir. 1998).

8 Plaintiffs contend that the '882 and '558 patents disclosed
9 the use of Norvir with other PIs to treat HIV, and that the use of
10 Norvir with other PIs to treat HIV was obvious under the prior art.
11 The '882 and '558 patents both state, "Other antiviral agents to be
12 administered in combination with [Norvir] include . . . retroviral
13 protease inhibitors (for example HIV protease inhibitors").
14 Second Weibe Dec., Exs. L ('558 patent at 107:67 to 108:10); M
15 ('882 patent at 110:14-25). Claim 1 of the '882 patent states: "A
16 method of inhibiting an HIV infection comprising administering to a
17 human in need thereof a therapeutically effective amount of
18 [Norvir] or a pharmaceutically acceptable salt thereof in
19 combination with a therapeutically effective amount of another HIV
20 protease inhibiting compound." Id., Ex. L at 112:21-29. According
21 to Plaintiffs, inherent in the use of Norvir with other PIs
22 disclosed in these patents is the interaction of Norvir with
23 cytochrome P450 monooxygenase and the resulting improved
24 pharmacokinetics that the '157 patent claims. As noted above, "the
25 discovery of a previously unappreciated property of a prior art
26 composition, or of a scientific explanation for the prior art's
27 functioning, does not render the old composition patentably new to
28

1 the discoverer." Atlas Powder, 190 F.3d at 1347.

2 Defendant first responds by arguing that it has several
3 patents covering the boosted market and thus, even if the '157
4 patent is found to be invalid, its other patents would provide
5 anti-trust immunity. But, as noted above, the Court denies
6 Defendant summary judgment that its other patents covered the
7 boosted market. Defendant next argues that the validity of the
8 '157 patent is irrelevant because anti-trust immunity does not
9 retroactively disappear if a patent is later deemed invalid. The
10 First Circuit has held that "a patentee who has a good faith belief
11 in the validity of a patent will not be exposed to antitrust
12 damages even if the patent proves to be invalid." CVD, Inc. v.
13 Raytheon Co., 769 F.2d 842, 850 (1st Cir. 1985). As Plaintiffs
14 note, however, here, they are not seeking retroactive damages for
15 past anti-competitive conduct; instead, they seek injunctive relief
16 for future monopolistic conduct. CVD, Inc. and other cases
17 Defendant cites are inapposite. Because Plaintiffs seek to address
18 future harm, the validity of Defendant's patent is relevant.

19 Plaintiffs must prove invalidity by clear and convincing
20 evidence. See, e.g., Perricone v. Medicis Pharm. Corp., 432 F.3d
21 1368, 1372 (Fed. Cir. 2005). But, because they are only opposing
22 Defendant's summary judgment motion, they do not need to prove
23 invalidity by clear and convincing evidence in their opposition.
24 Rather, they need to show that there is a dispute of fact and that
25 there are enough facts from which a jury reasonably could find
26 clear and convincing evidence that the '157 was anticipated and/or
27 obvious. Plaintiffs make such a showing. This is an additional

28

1 basis for denying Defendant's motion for summary judgment.

2 II. Plaintiffs' Objections to the Magistrate's Order

3 In their discussion of the validity of the '157 patent,
4 Plaintiffs note that they have been denied patent validity
5 discovery. Plaintiffs filed an objection to the Magistrate Judge's
6 January 18, 2006 Discovery Order, which denied Plaintiffs' request
7 for discovery regarding the validity of Defendant's patents.
8 Because of the briefing schedule, Plaintiffs had to file their
9 opposition to Defendant's summary judgment motion before this Court
10 could decide the merits of Plaintiffs' objections. Plaintiffs
11 state that the Magistrate Judge viewed this Court's September 12,
12 2005 order, granting Plaintiffs' Rule 56(f) motion and denying
13 Defendant's motion for summary judgment without prejudice, as
14 susceptible to contrary interpretations. The Magistrate Judge
15 interpreted the Court's order as providing that Plaintiffs were not
16 entitled to discovery regarding patent validity. But the Court's
17 order did not limit discovery; rather, it merely provided a
18 continuance, allowing Plaintiffs additional time for discovery.
19 Plaintiff's objections (Docket No. 177) to the Magistrate Judge's
20 discovery order are sustained.

21 III. Plaintiffs' State Law Claims

22 The parties agree that if the anti-trust claims fail, both of
23 Plaintiffs' State law claims fail as well. As discussed above, the
24 anti-trust claims do not fail as a matter of law. Thus, the State
25 law claims for unfair competition and unjust enrichment under
26 section 17200 of the California Business and Professions Code also
27 do not fail as a matter of law.

CONCLUSION

For the foregoing reasons, Defendant's renewed motion for summary judgment motion (Docket No. 167) is DENIED.²

IT IS SO ORDERED.

Dated: 7/6/06

Claudia Wilken

CLAUDIA WILKEN
United States District Judge

² In addition, Plaintiffs' Motion to Unseal (Docket No. 219) is DENIED. Defendant's Motion for Leave to File Supplemental Material (Docket No. 244) is also DENIED.

EXHIBIT D

SETTLEMENT AGREEMENT

It is hereby stipulated by and among the undersigned, subject to approval by United States District Court for the Northern District of California, Oakland Division (“District Court”) and other express conditions, that the settlement of this Action (defined below) shall be effectuated pursuant to the terms and conditions set forth in this agreement (“Settlement Agreement”) and Exhibits (attached hereto).

PREAMBLE

WHEREAS, on April 19, 2004, plaintiffs John Doe 1 (“Doe”) and John Doe 2 (“Doe 2” and together with Doe, the “Individual Plaintiffs”), in their individual capacities and on behalf of a putative class, sued defendant Abbott Laboratories (“Abbott”) in the District Court, under the caption *John Doe 1 et al., v. Abbott Laboratories*, No. 04-cv-1511 (the “Doe Action”); and

WHEREAS, on October 4, 2004, plaintiff Service Employees International Union Health and Welfare Fund (“SEIU”), in its individual capacity and on behalf of a putative class, sued Abbott in the District Court under the caption *SEIU v. Abbott Laboratories*, No. 04-cv-4203 (the “SEIU Action”); and

WHEREAS, on May 2, 2005, the District Court consolidated the Doe Action and the SEIU Action under the caption *In re Abbott Laboratories Norvir Antitrust Litigation*, No. C 04-1511 (the “Action”); and

WHEREAS, on June 11, 2007, the District Court granted, in part, the motion of Individual Plaintiffs and SEIU (together, “Plaintiffs”) for class certification, and certified a nationwide Class (defined below) for injunctive relief under federal antitrust law and for equitable relief under California Business & Professions Code §§ 17200, *et seq.* and the unjust enrichment laws of 48 states; and

WHEREAS, on May 16, 2008, the District Court, inter alia, granted Abbott's Motion for Summary Judgment dismissing Plaintiffs' restitution claims based on the unjust enrichment laws of 48 states; and

WHEREAS, on June 11, 2007, the District Court appointed Doe and SEIU as the Class Representatives (defined below), but held that Doe 2 could not serve as a Class Representative; and

WHEREAS, the District Court also created two subclasses, appointing Doe as the Class Representative for a subclass of individual Class Members comprised of consumers of Norvir (the "Individual Class Members") and SEIU as the Class Representative for a subclass of institutional Class Members comprised of third-party payors who paid in whole or in part for Norvir (the "Institutional Class Members," together with the Individual Class Members, the "Class Members"); and

WHEREAS, on March 14, 2008, the District Court approved a plan for providing notice to the Class and, pursuant to that plan, Class Members were notified of the Action and the certification thereof as a class action, and allowed Class Members until June 15, 2008 to request exclusion from the Class;

WHEREAS, the Class Representatives and Class Counsel (defined below) believe that all of Plaintiffs' claims are meritorious, but they have concluded that, in light of the costs, risks, and delay of litigation and likely post-trial appeal of the matters in dispute, particularly in complex class action proceedings, and in light of the desire to provide a benefit to Class Members sooner rather than later, this Settlement Agreement is fair, reasonable, adequate, and in the best interests of the Class; and

WHEREAS, Abbott denies any liability and asserts various defenses to liability that it believes are meritorious, but it has concluded that, in light of the costs, disruption, and risks of litigation, that this Settlement Agreement is fair, reasonable, and in its best interests;

NOW THEREFORE, without any admission or concession whatsoever on the part of the Class Representatives of any lack of merit in the Action, and of all of the claims asserted therein, and without any admission or concession whatsoever of any liability or wrongdoing or lack of merit in its defenses by Abbott, it is hereby stipulated and agreed that, in consideration of the agreements, promises and covenants set forth in this Settlement Agreement, which is subject to the approval of the District Court pursuant to Rule 23 of the Federal Rules of Civil Procedure and the other conditions set forth in this Settlement Agreement, the Action shall be fully and finally settled under the following terms and conditions:

ADDITIONAL DEFINITIONS

1. As used in this Settlement Agreement and the related documents attached hereto as Exhibits, the following terms shall have the meanings set forth below:

a. “Class Counsel” or “Co-Lead Counsel” means Berman, DeValerio, Pease, Tabacco, Burt & Pucillo and Labaton Sucharow LLP.

b. “Class” means:

All persons or entities throughout the United States and its territories who purchased or paid for, or who reimbursed another person or entity who purchased or paid for, Norvir as a booster to other protease inhibitors intended for consumption by themselves, their families, or their members, employees, plan participants and beneficiaries or insureds, and who paid all or part of the cost of Norvir during the period December 3, 2003 through July 30, 2008 (“Settlement Class Period”). Excluded from the Class are: (1) persons or entities that excluded themselves from the Class; (2) Abbott and its subsidiaries and affiliates; (3) all government entities (except for government-funded employee benefit funds); and (4) all persons or entities that purchased Norvir: (i) for purposes of resale, or (ii) directly from Abbott.

c. “Class Notice” means the notice of the terms of this Settlement Agreement to be provided to the Class, which the Parties (defined below) shall jointly submit to the District Court for its approval.

d. “Conditions Precedent” means the events specified in Paragraph 2 of this Settlement Agreement that must occur before the Settlement becomes effective as set forth herein.

e. “Defendant” or “Abbott” means Abbott and its subsidiaries, parents, affiliates, successors, predecessors, officers, directors, employees, agents, principals, attorneys, successors-in-interest and assigns.

f. “Defendant’s Counsel” or “Abbott’s Counsel” means Winston & Strawn LLP and Munger, Tolles & Olson LLP.

g. “Direct Actions” means the following cases and claims by direct purchasers and competitor alleged in connection with those cases: (a) Meijer, Inc. & Meijer Distribution, Inc. v. Abbott Laboratories, C 07-5985 CW, (b) Rochester Drug Cooperative, Inc. v. Abbott Laboratories, C 07-6010 CW, (c) Louisiana Wholesale Drug Company, Inc. v. Abbott Laboratories, C 07-6118 CW, (d) Safeway Inc., et al. v. Abbott Laboratories, C 07-5470 CW, (e) Rite Aid Corporation, et al. v. Abbott Laboratories, C 07-6120 CW, and (f) Smithkline Beecham Corporation d/b/a/ GlaxoSmithKline v. Abbott Laboratories, C 07-5702 CW, all pending in the District Court.

h. “Effective Date” means the first day on which all Conditions Precedent have been satisfied.

i. “Final Approval Hearing” means the hearing at which the District Court shall determine whether to grant final approval of this Settlement Agreement.

j. “Final Approval Order” means the order, substantially in the form attached as Exhibit A, in which the District Court grants final approval of this Settlement Agreement and authorizes the entry of a final judgment and dismissal of the Action (“Final Approval”).

k. “Final Payment” means the \$17.5 million payment Abbott is obligated to make if Plaintiffs are the Prevailing Party (defined below) on appeal.

l. “Initial Payment” means the non-refundable \$10 million payment Abbott is obligated to make if the Ninth Circuit (defined below) grants interlocutory appeal with respect to two or more issues, or the Ninth Circuit grants interlocutory appeal on only one issue and Abbott declines to terminate the Settlement Agreement.

m. “Net Final Payment” means the Final Payment net of any court-ordered attorneys’ fees, costs, and incentive award payments to Plaintiffs.

n. “Net Initial Payment” means the Initial Payment net of any court-ordered attorneys’ fees, costs, and incentive award payments to Plaintiffs.

o. “Ninth Circuit” means the United States Court of Appeals for the Ninth Circuit.

p. “Parties” means Doe and SEIU (together, the “Class Representatives”), Defendant and Doe 2.

q. “Preliminary Approval Order” means the order, substantially in the form attached as Exhibit B, in which the District Court grants preliminary approval to this Settlement Agreement.

r. “Released Claims” means any claims, demands, actions, causes of action or liability of any nature, whether known or unknown, derivative or direct, suspected or

unsuspected, accrued or unaccrued, asserted or unasserted, whether in law or in equity including, without limitation, claims which have been asserted or could have been asserted in the Action, or any litigation against Abbott arising out of the matters alleged in the Action that any Releasor (defined as any Plaintiff or any Class Members) now has, ever had, could have had or may have had as of the date this Settlement Agreement is executed (whether or not such Releasor objects to the settlement and whether or not he/she or it makes a claim upon or participates in the Settlement Fund, whether directly, representatively, derivatively or in any other capacity), and that all Abbott shall be forever released and discharged from any and all liability in respect of the Released Claims. Notwithstanding the above, no claims alleging damages and/or seeking non-monetary relief caused by the failure of Norvir to be safe and/or effective or alleging other conduct not related to, or arising from, claims of the type alleged or argued in the Action including, without limitation, claims asserted in the Direct Actions, personal injury claims, product defect claims, securities claims, breach of contract claims, breach of warranty claims, negligence claims, tort claims, are Released Claims.

s. “Subclass” means the Individual Class Members and the Institutional Class Members.

CONDITIONS PRECEDENT

2. Before this Settlement Agreement becomes effective, each of the following Conditions Precedent must occur, subject to the termination provisions set forth in paragraphs 23 through 28:

- a. Entry of the Preliminary Approval Order;
- b. The District Court must enter one or more orders that:

i) stay all current deadlines in this Action, including the trial date, pending Final Approval;

ii) certify for interlocutory appeal under 28 U.S.C. § 1292(b) the following three issues (described with an initial paragraph for context) addressed in the District Court's rulings on dispositive motions and related orders in this Action:

In this case, Plaintiffs have alleged that Abbott's pricing decisions in December 2003 violated the Sherman Act under a monopoly-leveraging theory, and California Unfair Competition Law under Business & Professions Code §§ 17200, et seq., and, further, that such conduct unjustly enriched Abbott. Plaintiffs claim that Abbott raised the price of a patented drug (Norvir) by 400% (representing a \$6.84 increase per 100 mg daily dose) in one alleged market (the Booster Market) in an effort to create or maintain a monopoly for another Abbott drug known as Kaletra in a separate alleged market (the Boosted Market). Norvir's active ingredient is called "ritonavir." Kaletra is a co-formulated product that includes both ritonavir and a protease inhibitor known as "lopinavir." The three proposed interlocutory issues are:

Issue One: Whether, as a matter of law, a plaintiff can establish antitrust injury based on the payment of an increased price for a patented product in the leveraging market, where the plaintiff contends the price increase was designed to maintain or create a monopoly in the leveraged market?

Issue Two: Whether, as a matter of law, a plaintiff can potentially establish monopoly power – in a case where the defendant allegedly used exclusionary pricing to slow a market share decline – where some existing competitors have increased both their market share and prices since the challenged pricing decision?

Issue Three: Whether the Ninth Circuit's decision in *Cascade Health Solutions v. Peacehealth*, 515 F.3d 883 (9th Cir. 2008), mandates judgment against a monopoly leveraging claim based on unilateral pricing conduct where there is no allegation of below-cost pricing?

c. The Ninth Circuit must permit an interlocutory appeal on the merits of at least two issues certified by the District Court, or if only one issue is accepted by the Ninth Circuit, Abbott must not exercise its right to withdraw from the Settlement Agreement; and

d. Final Approval.

RIGHTS AND OBLIGATIONS

3. Upon execution of this Settlement Agreement, the Parties will file the following documents in the District Court:

a. A motion for entry of the Preliminary Approval Order and to continue the stay of all current deadlines in this Action pending Final Approval; and

b. A joint motion requesting certification, under 28 U.S.C. § 1292(b), of an interlocutory appeal, consistent with paragraph 2.b.(ii).

The District Court Proceedings

4. If the District Court certifies all three issues for interlocutory appeal, Abbott will file an unopposed petition with the Ninth Circuit for interlocutory appeal.

5. Plaintiffs agree they will:

a. fully support the petition, subject to a right of qualification where there is language in the petition that (i) operates as an admission by Plaintiffs to their detriment and/or (ii) exceeds the scope of what Plaintiffs have agreed to under the terms of this Settlement Agreement;

b. agree that the controlling standard for Section 1292(b) appeals is satisfied; and

c. agree that circumstances of this case warrant the exercise of the Ninth Circuit's discretion to accept the interlocutory appeal for all three issues.

6. Plaintiffs also authorize Abbott to represent their agreements as recited above in paragraph 5 to the Ninth Circuit in Abbott's brief seeking an interlocutory appeal.

7. Within 5 business days of Abbott's filing its petition in the Ninth Circuit, Plaintiffs will file a responsive brief in the Ninth Circuit that is limited to 5 pages confirming their representations in paragraph 5 and urging the Ninth Circuit to accept the interlocutory

appeal on all issues presented in the petition while making it clear that Plaintiffs reserve their rights to oppose the substance of Abbott's arguments.

8. The Parties will cooperate to make whatever filings are necessary, as expeditiously as possible, including filing a joint appendix, to facilitate the Ninth Circuit's acceptance of the interlocutory appeal.

The Ninth Circuit Proceedings

9. If the Ninth Circuit accepts at least two issues for interlocutory appeal (or only one issue and Abbott declines to terminate this Settlement Agreement), Abbott will, within 10 business days of the Ninth Circuit's order granting permission, make the Initial Payment to the Class to be held in an interest bearing account by Citibank, a third-party escrow agent, that will hold the Initial Payment until the appellate process is complete, except as provided in paragraph 29 herein. If the District Court does not enter a Final Approval Order at the Final Approval Hearing, Abbott shall receive its Initial Payment back, minus the Class Notice costs and administration as provided in paragraph 29. This payment otherwise shall be non-refundable as provided herein.

10. If the Ninth Circuit does not accept at least two of the proposed issues for interlocutory appeal, Abbott may terminate the Settlement Agreement pursuant to the provisions herein.

11. The Parties agree to reasonably cooperate to expedite the interlocutory appeal, including filing a joint motion to expedite the appeal under the following briefing schedule, and voluntarily filing their briefs on this schedule in any event:

a. Abbott will provide Plaintiffs with a substantially finalized draft of its brief (*i.e.*, it includes in substance every Abbott argument) no later than 15 days prior to filing its brief (which will be held in confidence, which will not waive the work-product privilege, and

will never be quoted in public or to a court); and then file its opening brief no later than 10 days after the appellate record is filed;

b. Plaintiffs will file their opposition brief within 30 days after receiving Abbott's filed brief; and

c. Abbott will file its reply brief within 12 days of receiving Plaintiffs' filed opposition brief.

12. The Parties agree that absent a mutual agreement in writing, no Party shall request from the Ninth Circuit or the Ninth Circuit's clerk additional time for any filing during the course of the appellate process, whether by motion or otherwise.

13. Subject to performance of the Conditions Precedent specified in paragraph 2, the Net Initial Payment will be distributed on a *cy pres* basis equally to the 501(c)(3) nonprofit institutions identified in Exhibit C. Abbott shall have 5 business days from execution of this Settlement Agreement to give its consent, which shall not be unreasonably withheld, to each of the institutions identified in Exhibit C. Neither the dissemination of the Class Notice nor Final Approval is a condition precedent to Abbott's making the Initial Payment pursuant to paragraph 9.

14. Abbott agrees that the Initial Payment will not reduce, or otherwise operate as a credit or substitute, toward other charitable giving that Abbott would otherwise have made to the same types of organizations.

15. If Abbott is the Prevailing Party on appeal, as described in paragraphs 18 and 20, the Parties agree that Abbott shall be entitled to final judgment in the District Court, with prejudice, on all individual and class-wide claims in the Action. In that circumstance, after all

available appellate rights permitted under this Settlement Agreement have been exhausted, the Parties will jointly move for entry of final approval consistent with this paragraph.

16. If Plaintiffs are the Prevailing Party as defined in paragraph 21, or if Abbott is the Partially Prevailing Party as defined in paragraph 19, Abbott will make the Final Payment, or, if Abbott is deemed the Partially-Prevailing Party pursuant to paragraph 19, one-fourth of the Final Payment, to the Class to be held in an interest bearing account by Citibank within 10 business days of the conclusion of all proceedings relating to the Ninth Circuit appeal. The Net Initial Payment and Net Final Payment, the amount of which is governed by ¶¶ 1 and 18-21, will be allocated as follows: (1) 70% shall be distributed on a *cy pres* basis equally among the institutions listed on Exhibit C; and (2) 30% shall be distributed pursuant to a plan of allocation to Individual Class Members who reside in California and Institutional Class Members who have reimbursed or paid in whole or in part for the cost of Norvir for patients residing in California during the Settlement Class Period, with any remaining unclaimed residue being contributed to back to the *cy pres* portion.

17. In return for Abbott's payment of the funds specified above, including any payments made in accordance with paragraphs 9 and 16 above – regardless of who is the Prevailing Party – Plaintiffs will dismiss their individual and class-wide claims in the Action with prejudice upon the exhaustion of all appellate rights (including, if appropriate, any petition for rehearing and/or petition for writ of certiorari), and the Parties will enter into mutual releases as discussed below upon Final Approval. The District Court will retain jurisdiction to enforce the Settlement, subject to paragraph 47.

PREVAILING PARTY STATUS

18. For Abbott to be the “Prevailing Party,” the Ninth Circuit must accept the substance of Abbott’s position on at least one of the issues accepted by the Ninth Circuit on appeal. The following is further clarification of what will qualify Abbott as the prevailing party:

a. For Issue One, Abbott shall be deemed the Prevailing Party if the Ninth Circuit holds, in substance, that Plaintiffs cannot establish antitrust injury under the law based on the price increase for Norvir;

b. For Issue Two, Abbott shall be deemed the Prevailing Party if the Ninth Circuit holds that, under the appropriate legal standard, Plaintiffs cannot establish monopoly power under the circumstances of this case; and

c. For Issue Three, Abbott shall be deemed the Prevailing Party if the Ninth Circuit holds that a showing of below-cost pricing is necessary for the type of Sherman Act claims alleged in the Action.

19. Abbott shall be deemed to be the “Partially-Prevailing Party” if, without reaching a decision on the merits of any of the issues it has accepted for appeal falling within paragraph 18 (a), (b), or (c) above, the Ninth Circuit reverses or vacates any challenged ruling or order by the District Court and remands any matter or issue to the District Court for reconsideration or further review based upon a legal or factual standard enunciated by the Ninth Circuit that differs from any standard applied by the District Court. In this circumstance, Abbott will pay one-fourth of the Final Payment to be distributed in accordance with paragraph 16.

20. Abbott reserves the right to seek panel rehearing and/or rehearing *en banc* of any adverse ruling by the Ninth Circuit. A determination of Prevailing Party status is contingent upon the final decision from the Ninth Circuit, including, if any, a rehearing decision. The question of whether Abbott is the Prevailing Party under paragraph 18 or a Partially-Prevailing

Party under paragraph 19 turns solely on the final decision of the Ninth Circuit after the appellate process is complete. Nothing in this Agreement shall be construed to preclude Abbott from seeking a writ of certiorari in the United States Supreme Court from the final decision of the Ninth Circuit.

21. To the extent Abbott is not a Prevailing Party or a Partially-Prevailing Party under paragraphs 18 through 20, then Plaintiffs shall be deemed the Prevailing Party.

COURT APPROVAL OF SETTLEMENT

22. The Parties shall use their respective best efforts to obtain District Court approval of this Settlement Agreement. The process for obtaining District Court approval of this Settlement Agreement shall be as follows:

a. Preliminary Approval. By August 13, 2008, or such other date as ordered by the District Court, Class Counsel and Defendant's Counsel shall jointly apply for entry of the Preliminary Approval Order.

b. Final Approval Hearing. Class Counsel and Defendant's Counsel shall jointly request that the District Court, on a date approved by the Court, which shall be approximately 45 days after the estimated completion of the dissemination of Class Notice, conduct a Final Approval Hearing to determine whether to grant final approval to this Settlement Agreement. At the Final Approval Hearing, the Parties shall seek Final Approval. If the District Court grants Final Approval, then the Parties shall jointly request the District Court to enter a Final Approval Order.

TERMINATION OF AGREEMENT

23. Except as otherwise provided in this Settlement Agreement, and subject to Paragraphs 9 and 13 with regard to the Initial Payment, this Settlement Agreement will

automatically terminate without penalty to any Party if either (a) the District Court declines to enter the Preliminary Approval Order or Final Approval Order; or (b) the Final Approval is reversed by an appellate court ruling.

24. The Settlement Agreement will also automatically terminate without penalty to any Party if either the District Court or the Ninth Circuit rejects all issues for interlocutory appeal.

25. Abbott, at its election, may terminate this Settlement Agreement without penalty to any Party if:

a. the District Court does not stay all proceedings in this Action pending Final Approval;

b. the District Court does not certify all three issues identified in paragraph 2.b.2. for interlocutory appeal under 28 U.S.C. § 1292(b);

c. either the District Court or the Ninth Circuit materially modifies one or more of the three proposed issues for interlocutory appeal;

d. the Ninth Circuit accepts only one of the three proposed issues for interlocutory appeal; or

e. the District Court orders that the Class Notice provides an opportunity for Class Members to opt out of the Settlement and if a specified number of Class Members, set forth in a separate letter agreement between Co-Lead Counsel and counsel for Abbott, choose to opt out of the Settlement. The separate letter agreement shall be maintained as Highly Confidential under the Protective Order and will not be filed with the District Court unless ordered by the District Court.

26. Except otherwise provided in paragraph 25(e), Abbott must exercise any right to terminate this Settlement Agreement within 7 business days of the date of the relevant court order by sending written notice to the other Parties pursuant to paragraph 31 exercising this right of termination.

27. If Abbott elects to terminate within seven (7) business days under the circumstances set forth in paragraph 25 subsections (c)-(d), after the Ninth Circuit accepts the interlocutory appeal, the parties agree to cooperate to voluntarily dismiss the appeal and Abbott will not have the obligation to make any payments under the Settlement Agreement.

28. If this Settlement Agreement is terminated for any reason, then, except as otherwise expressly provided: (a) this Settlement Agreement shall be rendered null and void; (b) this Settlement Agreement and all negotiations and proceedings relating hereto shall be of no force or effect, and without prejudice to the rights of the Parties; (c) all Parties shall be deemed to have reverted to their respective status in the Action as of the date and time immediately preceding the execution of this Settlement Agreement and the Parties shall stand in the same position and shall proceed in all respects as if this Settlement Agreement and any related orders had never been executed, entered into, or filed, except that the Parties shall not seek to recover any fees, costs or expenses incurred in connection with this Settlement (except as provided in paragraph 29); and (d) the Parties agree that they will cooperate in promptly making a joint request to the District Court to have trial reset on the next available trial date convenient to the District Court, on the basis of the pretrial proceedings that have already occurred.

CLASS NOTICE AND ADMINISTRATION OF THE SETTLEMENT

29. If the Ninth Circuit accepts at least two issues on appeal (or if the Ninth Circuit accepts one issue and/or modifies one or more issues and Abbott does not exercise its right to

terminate the Settlement Agreement) the Parties shall in good faith cooperate with each other to draft a mutually agreeable Class Notice and shall provide the Court with a proposed plan of notice to the Class of the Settlement Agreement. Class Notice and administration of this proposed Settlement will be given as approved by the District Court, shall be paid for out of the Initial Payment and shall be non-refundable.

30. The Parties shall select, subject to District Court approval, an independent third-party administrator to arrange for publication and other distribution of Class Notice, to administer any payments required under this Settlement Agreement, to maintain a website containing pertinent documents and to respond to Class Member inquiries. Class Counsel will have the right to oversee and monitor the settlement administrator and the settlement administration. The settlement administrator shall be subject to the authority and continuing jurisdiction of the District Court.

NOTICES

31. All notices that any Party to this Settlement Agreement may be required or may wish to give in connection with this Settlement Agreement may be given by the Party desiring to give such notice or notices by addressing them to the other Parties at the addresses set forth below (or at such other addresses as may be designated by written notices given in the manner designated herein). Notice by email shall be sufficient. The addresses of the Parties until further notice are:

For: Abbott

James F. Hurst, Esq.
WINSTON & STRAWN LLP
35 W. Wacker Drive
Chicago, Illinois 60601
jhurst@winston.com

For: Plaintiffs

Joseph J. Tabacco, Jr., Esq.
BERMAN DEVALERIO PEASE
TABACCO BURT & PUCILLO
425 California Street, Suite 2100
San Francisco, CA 94104-2205
jtabacco@bermanesq.com

Hollis Salzman, Esq.
LABATON SUCHAROW LLP
140 Broadway
New York, NY 10005
hsalzman@labaton.com

ATTORNEYS' FEES AND COSTS

32. Class Counsel may petition the District Court for an award of attorneys' fees, costs and incentive awards to plaintiffs (the "Fee Petition") from the Initial Payment, or, at their option, Class Counsel may defer filing a Fee Petition until after the Action has been concluded, or bring a second Fee Petition. Depending on the outcome of the interlocutory appeal contemplated by this Settlement Agreement, Class Counsel may also file a Fee Petition with respect to the Final Payment as a consequence of Plaintiffs either being deemed the Prevailing Party or Abbott being deemed to be a Partially-Prevailing Party. Abbott will take no position on either or both of those petitions.

33. In no event shall Abbott be responsible for the direct payment of attorneys' fees or costs, including costs associated with the administration of the Settlement beyond what is contemplated to be paid under this Settlement Agreement. Any payment of attorneys' fees, costs, and incentive awards including costs associated with the administration of the Settlement and the provision of Notice to the Class, shall be made from the Initial Payment and/or the Final Payment as requested by Class Counsel and approved by the District Court.

34. The Parties agree that the rulings of the District Court regarding the amount of attorneys' fees, costs, and incentive awards will be separate from the remaining matters to be considered by the District Court at the Final Approval Hearing as provided for in this Settlement Agreement. If the District Court approves the fairness of the Settlement, then the Settlement will become final regardless of any subsequent appeal directed solely to the ruling of the District Court pertaining to a Fee Petition.

RELEASES

35. Upon the occurrence of the Effective Date the Releasors shall be deemed to have covenanted and agreed, and each Plaintiffs' Counsel, as agent for its respective Class Representative, hereby covenants and agrees and the Final Approval Order provide that each Releasor hereby is forever barred from instituting, assigning, maintaining, collecting or prosecuting against Abbott any and all Released Claims.

36. With respect to the above releases and all Released Claims, the Parties and Class Members shall be deemed to have, and by operation of this Settlement Agreement shall have, waived any and all provisions, rights and benefits conferred by any law of any state or territory of the United States, or principle of common law, which is similar, comparable, or equivalent to Cal. Civ. Code § 1542, which provides:

A general release does not extend to claims which the creditor does not know or suspect to exist in his or her favor at the time of executing the release, which if known by him or her must have materially affected his or her settlement with the debtor.

SETTLEMENT AGREEMENT RESTRICTIONS

37. Neither the acceptance by Abbott of the terms of the Settlement Agreement nor any of the related negotiations or proceedings is or shall be argued, construed as or deemed to be

evidence of any violation of any statute or law or an admission of any liability or wrongdoing or damages by Abbott, or of the merits of the claims alleged in the Action. Abbott expressly denies legal liability or any wrongdoing of any sort toward Plaintiffs and Class Members.

38. This Settlement Agreement and related documents shall not be used, offered or received into evidence in the Action for any purpose other than to enforce, construe or finalize the terms of the Settlement Agreement and/or to obtain the Preliminary and Final Approval by the District Court of the terms of the Settlement Agreement.

MUTUAL NON-DISPARAGEMENT

39. As part of this Settlement Agreement, Doe in his individual capacity and on behalf of the Individual Class Members he represents, John Doe 2 individually, and SEIU in its individual capacity and on behalf of the Institutional Class Members, along with Class Counsel, agree individually and collectively that they will not disparage in any way Abbott or its products (including but not limited to its patented drugs) and will refrain from any tortious interference with Abbott's contracts, relationships and prospective economic advantage. Likewise, Abbott, along with Abbott's Counsel, will not disparage in any way Plaintiffs, individually or collectively, and will refrain from any tortious interference with their contracts, relationships and prospective economic advantage.

MISCELLANEOUS PROVISIONS

40. No Assignment. Each Party represents, covenants and warrants that he, she or it has not directly or indirectly assigned, transferred, encumbered or purported to assign, transfer, or encumber to any person or entity any portion of any liability, claim, demand, cause of action or rights that he or she releases in this Settlement Agreement.

41. Binding On Assigns. This Settlement Agreement shall be binding upon and inure to the benefit of the Parties and their respective heirs, trustees, executors, successors and assigns.

42. Construction. The Parties agree that the terms and conditions of this Settlement Agreement are the result of lengthy, intensive arm's-length negotiations between the Parties and that this Settlement Agreement shall not be construed in favor or against any Party by reason of the extent to which any Party, or his, her or its counsel, participated in the drafting of this Settlement Agreement.

43. Counterparts. This Settlement Agreement, and any amendments hereto, may be executed in any number of counterparts, and any Party may execute any such counterpart, each of which when executed and delivered shall be deemed to be an original and all of which counterparts taken together shall constitute but one and the same instrument.

44. Governing Law. Construction and interpretation of the Settlement Agreement shall be determined in accordance with the laws of the State of California.

45. Integration Clause. This Settlement Agreement, including the referenced Exhibits, which form an integral part of this Settlement Agreement, contains the entire understanding of the Parties in respect of the subject matter of this Settlement Agreement. This Agreement may not be changed, altered or modified, except in a writing signed by the Parties.

46. Incorporation of Exhibits. All Exhibits are incorporated into this Settlement Agreement by reference. Any inconsistency between the Settlement Agreement and the Exhibits attached to this Settlement Agreement shall be resolved in favor of this Settlement Agreement.

47. Dispute Resolution. To the extent permitted by law, all disputes arising under or relating to this Settlement Agreement, including whether Abbott or Plaintiffs are the Prevailing Party, shall be resolved by binding arbitration through Judicial Arbitration Mediation

Services (JAMS) by one of three arbitrators selected by the Honorable Edward A. Infante (Ret.). Upon receiving a list of three potential mediators from Judge Infante, the Parties will seek to reach an agreement on one arbitrator. Absent an agreement, they will each have the opportunity to strike one arbitrator with the remaining arbitrator to decide any issue. Judge Infante will resolve any disputes about this procedure. If Plaintiffs initiate the arbitration, the Parties will evenly split the cost and fees of the arbitrator. If Abbott initiates the arbitration, Abbott will be solely responsible for the costs and fees of the arbitrator.

48. Parties' Authority. The signatories to this Settlement Agreement represent that they are fully authorized to enter into this Agreement and bind the Parties to the terms and conditions hereof.

49. Receipt Of Advice Of Counsel. The Parties acknowledge, agree, and specifically warrant to each other that they have read this Settlement Agreement, have received legal advice with respect to the advisability of entering into this Settlement, and fully understand its legal effect.

50. Agreement To Cooperate. All Counsel and the Parties agree to cooperate fully with one another in seeking the Preliminary Approval Order and to promptly agree upon and execute all such other documentation as may be reasonably required to obtain final approval by the District Court of the Settlement.

IN WITNESS WHEREOF, the undersigned counsel, on behalf of their respective clients, have executed this Settlement Agreement, intending to be legally bound hereby if each of the conditions precedent occur or as otherwise stated herein:

ABBOTT LABORATORIES INC.

By: 

James F. Hurst
WINSTON & STRAWN LLP
35 W. Wacker Drive
Chicago, Illinois 60601

Date: 8-13-08

**JOHN DOE 1 and JOHN DOE 2, on behalf
of themselves and others similarly situated**

By:  

Joseph J. Tabacco, Jr.
BERMAN DEVALERIO PEASE
TABACCO BURT & PUCILLO
425 California Street, Suite 2100
San Francisco, CA 94104-2205

Date: 8-13-08

**SERVICE EMPLOYEES
INTERNATIONAL UNION HEALTH
AND WELFARE FUND, on behalf of itself
and others similarly situated**

By:  

Hollis Salzman
LABATON SUCHAROW LLP
140 Broadway
New York, NY 10005

Date: 8-13-08

EXHIBIT A

1 Joseph J. Tabacco, Jr. (75484)
Christopher T. Heffelfinger (118058)
2 James C. Magid (233043)
BERMAN DEVALERIO PEASE TABACCO
3 **BURT & PUCILLO**
425 California Street, Suite 2100
4 San Francisco, CA 94104
Telephone: (415) 433-3200
5 Facsimile: (415) 433-6382

6 **Co-Lead Class Counsel for Plaintiff John Doe 1**
and Individual Class Members, Counsel for
7 **Plaintiff John Doe 2**

8 Hollis Salzman (HS-5994)
Michael W. Stocker (179083)
Kellie Safar Lerner (KL-0927)
9 **LABATON SUCHAROW LLP**
140 Broadway
10 New York, NY 10005
Telephone: (212) 907-0700
11 Facsimile: (212) 818-0477

12 **Co-Lead Class Counsel for Plaintiff Service Employees**
International Union Health and Welfare Fund and
13 **Institutional Class Members**

14 **UNITED STATES DISTRICT COURT**
15 **NORTHERN DISTRICT OF CALIFORNIA**
16 **OAKLAND DIVISION**

17)
18)
19)
20)
21)
22)
23)
24)
25)
26)
27)
28)

IN RE ABBOTT LABORATORIES NORVIR
ANTITRUST LITIGATION

Case No. C-04-1511 CW

**[PROPOSED] ORDER GRANTING
MOTION FOR PRELIMINARY
APPROVAL OF CLASS ACTION
SETTLEMENT**

Date: August 19, 2008

Time: 2:00 p.m.

Ctrlm: 2, The Honorable Judge Wilken

1 Upon consideration of Plaintiffs' Motion for Preliminary Approval of Proposed Settlement
2 with Abbott Laboratories, Inc. ("Abbott"), it is hereby **ORDERED** as follows:

3 1. The Motion is hereby **GRANTED**.

4 2. The Court finds that the proposed Settlement with Abbott, as set forth in the
5 Settlement Agreement, and subject to a final determination following a hearing after notice to the
6 Class ("Class Notice"), is sufficiently fair, just, equitable, and in the best interests of the members of
7 the Class.

8 3. The modification of the Class definition proposed by the parties is hereby
9 **APPROVED**. The Class is now defined as the following:

10 All persons or entities throughout the United States and its territories who purchased
11 or paid for, or who reimbursed another person or entity who purchased or paid for,
12 Norvir as a booster to other protease inhibitors intended for consumption by
13 themselves, their families, or their members, employees, plan participants and
14 beneficiaries or insureds, and who paid all or part of the cost of Norvir during the
15 period December 3, 2003 through July 30, 2008 ("Settlement Class Period").
Excluded from the Class are: (1) persons or entities that excluded themselves from
the Class; (2) Abbott and its subsidiaries and affiliates; (3) all government entities
(except for government-funded employee benefit funds); and (4) all persons or
entities that purchased Norvir: (i) for purposes of resale, or (ii) directly from Abbott.

16 4. Pending the Court's further review of the Settlement Agreement, all proceedings in
17 the Action, other than proceedings pursuant to the Settlement, shall be stayed pending the hearing,
18 pursuant to Rule 23(e) of the Federal Rules of Civil Procedure, to determine the fairness,
19 reasonableness, and adequacy of the proposed Settlement and whether it should be finally approved
20 ("Final Approval Hearing"), and all Class Members shall be enjoined from commencing any other
21 action based upon any of the claims at issue in the above-captioned action (the "Action").

22 5. If and when the Ninth Circuit accepts the interlocutory appeal proposed in the parties'
23 Joint Motion To Certify Issues For Interlocutory Appeal Pursuant To 28 U.S.C. § 1292(b) and
24 Abbott does not terminate the Settlement Agreement under the terms of the Settlement Agreement,
25 the parties shall jointly request (a) a date by which they will file a motion for approval of Class
26 Notice and Plan of Notice to the Class; (b) a schedule for Class Members to exclude themselves
27 from the Class; (c) a schedule for the submission of briefing by any Class Member who seeks to
28 object to the Settlement; and (d) a schedule for Final Approval of the Settlement. Plaintiffs will also

1 move the Court for a schedule to submit an application for attorneys' fees, costs and incentive
2 awards.

3 6. Jurisdiction is hereby retained over this Action and the parties to the Action, and each
4 of the Class Members for all matters relating to this Action, the Settlement, including (without
5 limitation) all matters relating to the administration, interpretation, effectuation, and/or enforcement
6 of the Settlement and this Order, other than as set forth by the Settlement Agreement.

7 7. If the Court does not grant final approval of the Settlement, the Settlement shall be
8 deemed null and void and shall have no further force and effect, and neither the Settlement nor the
9 negotiations leading to it shall be used or referred to by any person or entity in this or in any other
10 action or proceeding for any purpose. The parties shall then promptly move the Court to reset the
11 date for trial on the next available date convenient to the Court on the basis of the pretrial
12 proceedings that have already occurred. In such event, any order entered by this Court in accordance
13 with the terms of the Settlement shall be treated as vacated, *nunc pro tunc*.

14 Dated: _____

15 _____
16 CLAUDIA WILKEN
17 UNITED STATES DISTRICT JUDGE
18
19
20
21
22
23
24
25
26
27
28

EXHIBIT B

[illegible]

1 The Court has considered Plaintiffs' Motion for Final Approval of Class Action Settlement
 2 with defendant Abbott Laboratories, Inc. ("Abbott") and has held a duly-noticed final approval
 3 hearing on _____, 2008. The Court expressly directs the entry of Final Judgment:

4 It is hereby **ORDERED, ADJUDGED AND DECREED** as follows:

5 1. This Final Approval Order incorporates by reference the definitions in the Settlement
 6 Agreement.

7 2. The Court has jurisdiction over the subject matter of the Action and over all parties to
 8 the Action, including all Class Members and Subclass Members, as certified by the Court's June 11,
 9 2007 order and as modified by the Court's _____, 2008 Preliminary Approval Order.

10 3. The Court finds that the Settlement was based on vigorous arm's length negotiations
 11 which were undertaken in good faith by counsel with significant experience litigating antitrust class
 12 actions.

13 4. The Court finds that the Settlement Agreement with Abbott is fair, reasonable and
 14 adequate to the Class within the meaning of Rule 23 of the Federal Rules of Civil Procedure.

15 5. The Settlement Agreement, filed concurrently with the preliminary approval motion,
 16 is finally approved.

17 6. The Court retains jurisdiction to, among other things, implement and enforce the
 18 Settlement Agreement, subject to dispute resolution provisions in Paragraph 47 of the Settlement
 19 Agreement. The Court will enter judgment in this case and any additional orders required by the
 20 Settlement Agreement, including order(s) with respect to any Fee Petition(s) filed by Plaintiffs'
 21 Counsel, once the Ninth Circuit resolves the interlocutory appeal in this Action.

22 **DONE AND ORDERED** in Chambers in Oakland, California this _____ day of
 23 _____, 2008.

24
 25 _____
 26 CLAUDIA WILKEN
 27 UNITED STATES DISTRICT JUDGE
 28

EXHIBIT C

EXHIBIT C

PROPOSED LIST OF CY PRES RECIPIENTS

AIDS Action Foundation, DC (www.aidsaction.org). The AIDS Action Foundation is the 501(c)(3) research and education arm of AIDS Action, and conducts federal HIV policy analysis, research and training, as well as leadership development experiences for young adults through the Pedro Zamora Public Policy Fellowship program. The Foundation develops and disseminates educational materials on the latest public policies and programs, the demographic impact of HIV, and medical research.

AIDS Foundation of Chicago (www.aidschicago.org). The AIDS Foundation of Chicago is a 501(c)(3) public charity that provides funding to and coordinates the activities of local AIDS service providing agencies and engages in public education and policy analysis.

AIDS Resource Center of Wisconsin (www.arcw.org). The AIDS Resource Center of Wisconsin provides a vast array of health and social services to over 3,000 Wisconsin residents living with HIV. Through a wide variety of aggressive AIDS prevention programs, it makes over 150,000 prevention contacts every year with people who are at risk for contracting HIV.

Atlanta AIDS Partnership Fund (www.aidsfundatlanta.org). The AIDS Fund invests in the strongest HIV prevention, support, residential, and advocacy programs. Since its inception over one decade ago, the AIDS Fund has awarded more than \$9.5 million in grants to help care for people living with HIV/AIDS and to fight the spread of the disease.

Bienestar Human Services Inc. (www.bienestar.org). Bienstar is committed to enhancing the health and well-being of the Latino community and other underserved communities. Bienestar accomplishes this through community education, prevention, mobilization, advocacy, and the provision of direct social support services.

Black AIDS Institute (www.blackaids.org). The Black AIDS Institute is the first Black HIV/AIDS policy center dedicated to reducing HIV/AIDS health disparities by mobilizing Black institutions and individuals in efforts to confront the epidemic in their communities. It is a non-profit, 501(c)(3) charitable organization based in Los Angeles, California.

Brownsville Multi-Service Family Health Center (www.bmsfhc.org). The Brownsville Community Development Corporation offers a wide variety of services to the residents of Brownsville, New York and surrounding neighborhoods. It provides for and seeks to inspire the cultural, economic, medical, and educational well-being of every individual and family in its communities. Among the services it provides is the Brownsville Community Awareness Program - which consists of six highly integrated

HIV and AIDS services, including the award-winning Community Follow-up Program and Positive Options.

Latino Commission on AIDS (www.latinoaids.org). The Latino Commission on AIDS is a nonprofit membership organization dedicated to fighting the spread of HIV/AIDS in the Latino community. The Commission realizes its mission by spearheading health advocacy for Latinos, promoting HIV education, developing model prevention programs for high-risk communities, and by building capacity in community organizations. Since 1995, the Commission has steadily expanded its services outside New York to meet the emerging needs of Latino communities in more than 40 States and Puerto Rico.

New Orleans AIDS Task Force (www.noaidstaskforce.org). The New Orleans AIDS Task Force works to reduce the spread of HIV infection, provide services, advocate empowerment, safeguard the rights and dignity of HIV-affected individuals, and provide for an enlightened public. In the past year, it has answered 1,455 hotline calls, held 3,024 HIV test sessions, and prepared and delivered over 37,795 meals.

South Florida AIDS Network (www.jhsmiami.org). The South Florida AIDS Network was the first organization in Miami-Dade County to provide client advocacy/case management and related support services to people with HIV/AIDS. SFAN is now the single largest comprehensive HIV/AIDS service provider in Miami-Dade County.

UCSF AIDS Health Project (www.ucsf-ahp.org). The UCSF AIDS Health Project is a program of the University of California San Francisco's Department of Psychiatry and San Francisco General Hospital – both ranked among the best HIV programs in the United States. It has championed HIV emotional and psychological support services since 1984.

UCSF Center for AIDS Prevention Studies (www.caps.ucsf.edu). The mission of the Center for AIDS Prevention Studies is to conduct domestic and international research to prevent the acquisition of HIV and to optimize health outcomes among HIV-infected individuals.

Whitman Walker Clinic (www.wwc.org). The Whitman-Walker Clinic is a non-profit community-based health organization serving the Washington, DC metropolitan region. Established by and for the gay and lesbian community, the Clinic is comprised of diverse volunteers and staff who provide or facilitate the delivery of high quality, comprehensive, accessible health care and community services. Whitman-Walker Clinic is especially committed to ending the suffering of all those infected and affected by HIV/AIDS.